

U.S. Department of Justice
Washington, DC 20530

OMB NO. 1124-0002; Expires February 28, 2014

Supplemental Statement

**Pursuant to the Foreign Agents Registration Act of
1938, as amended**

For Six Month Period Ending January 31, 2013

(Insert date)

I - REGISTRANT

1. (a) Name of Registrant

(b) Registration No.

Bavarian U.S. Offices for Economic Development, LLC 6015

(c) Business Address(es) of Registrant
75 Broad Street, 21st Floor
New York, NY 10004

2. Has there been a change in the information previously furnished in connection with the following?

(a) If an individual:

(1) Residence address(es)	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

(c) Explain fully all changes, if any, indicated in Items (a) and (b) above.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☐ Not applicable

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period?

Yes ☒ No ☐

If yes, furnish the following information:

Name	Position	Date Connection Ended
Dr. Benno Bunse	President, CEO	October 21, 2012

(b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
Dr. Michael Blank	75 Broad Street, 21st Floor	German	President, CEO	October 21, 2012

5. (a) Has any person named in Item 4(b) rendered services directly in furtherance of the interests of any foreign principal?

Yes ☐ No ☒

If yes, identify each such person and describe the service rendered.

(b) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

Name	Residence Address	Citizenship	Position	Date Assumed
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(c) Have any employees or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or Connection	Date Terminated
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(d) Have any employees or individuals, who have filed a short form registration statement, terminated their connection with any foreign principal during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or Connection	Foreign Principal	Date Terminated
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(b) of the supplemental statement?

Yes ☐ No ☐ Not applicable

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☐ No ☒
If yes, furnish the following information:

Foreign Principal

Date of Termination

8. Have you acquired any new foreign principal(s)² during this 6 month reporting period? Yes ☐ No ☒
If yes, furnish the following information:

Name and Address of Foreign Principal(s)

Date Acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principal(s)² whom you continued to represent during the 6 month reporting period.

Bayerisches Staatsministerium fuer Wirtschaft, Infrastruktur, Verkehr und Technologie
(Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology)

10. (a) Have you filed exhibits for the newly acquired foreign principal(s), if any, listed in Item 8?

Exhibit A³ Yes ☐ No ☐ Not applicableExhibit B⁴ Yes ☐ No ☐ Not applicable

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐ Not applicable

If no, please attach the required amendment.

² The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on Form NSD-3 (Formerly CRM-157) sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form NSD-4 (Formerly CRM-155) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☒ No ☐

If yes, identify each foreign principal and describe in full detail your activities and services:

Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology

New York office: See attached Addendum I (Description of Responsibilities) and
Addendum II (Website - About Us + Mission)

San Francisco office: location marketing
location services and information provided to U.S. companies

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology

New York office: See attached Addendum I (Description of Responsibilities)

San Francisco office: None

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits your foreign principal(s)? Yes ☒ No ☐

If yes, describe fully.

San Francisco office: location marketing

New York office: None

⁵ The term "political activity" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.⁶

Date	From Whom	Purpose	Amount
09/20/2012	Bavarian Ministry*	SF office: contribution to cover office operating expenditures (4. Quarter 2012)	\$194,722.77
09/20/2012	Bavarian Ministry*	NY office: contribution to cover office operating expenditures (4. Quarter 2012)	\$149,386.83
12/10/2012	Bavarian Ministry*	SF office: contribution to cover office operating expenditures (1. Quarter 2013)	\$226,508.99
12/10/2012	Bavarian Ministry*	NY office: contribution to cover office operating expenditures (1. Quarter 2013)	\$242,342.00
			<u>\$812,960.59</u>

* Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology

(b) RECEIPTS - FUNDRAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fundraising campaign⁷, any money on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date _____

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☒ No ☐

If yes, furnish the following information:

Foreign Principal	Date Received	Thing of Value	Purpose
Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology (Invest in Bavaria)		brochures	promotion
		Trade show gifts	promotion

San Francisco office:
New York office: None

6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, moneys, or other things of value for a foreign principal, as part of a fundraising campaign. (See Rule 201(e)).

8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fundraising campaign and transmitted for a foreign principal.

9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS-MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
Not applicable			

Total

(b) DISBURSEMENTS-THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, or 9 of this statement?

Yes ☐No ☒

If yes, furnish the following information:

Date	Recipient	Foreign Principal	Thing of Value	Purpose
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(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐No ☒

If yes, furnish the following information:

Date	Amount or Thing of Value	Political Organization or Candidate	Location of Event
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^{10, 11} Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. (a) During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials?¹²
 Yes ☒ No ☐

If Yes, go to Item 17.

- (b) If you answered No to Item 16(a), do you disseminate any material in connection with your registration?

Yes ☐ No ☐ Not applicable

If Yes, please forward the materials disseminated during the six month period to the Registration Unit for review.

17. Identify each such foreign principal.

Bayerisches Staatsministerium fuer Wirtschaft, Infrastruktur, Verkehr und Technologie
 (Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology)

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Please see addendum III

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

☐ Radio or TV broadcasts ☒ Magazine or newspaper ☐ Motion picture films ☒ Letters or telegrams
☒ Advertising campaigns ☒ Press releases ☒ Pamphlets or other publications ☒ Lectures or speeches
☐ Other (specify) _____

Electronic Communications

☒ Email

☒ Website URL(s): www.bavaria.org; www.bavaria-westcoast.com

☐ Social media websites URL(s): _____

☒ Other (specify) LinkedIn, Facebook, Twitter

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

☒ Public officials ☐ Newspapers ☐ Libraries
☐ Legislators ☒ Editors ☒ Educational institutions
☒ Government agencies ☒ Civic groups or associations ☐ Nationality groups
☒ Other (specify) _____

21. What language was used in the informational materials:

☒ English ☐ Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☒

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act?

Yes ☒ No ☐

¹² The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

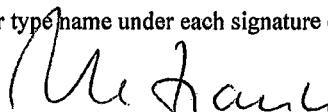
VI - EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

04/02/13

(Print or type name under each signature or provide electronic signature¹³)



Dr. Michael Blank

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.


Addendum i) Page 1

Registrant: Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology-U.S. Office for Economic Dev.


Description of Responsibilities of the Bavarian Representation in the U.S.A.

- Active participation in preparing Bavarian marketing strategies for the U.S.A. Particularly in light of representative's experience in and knowledge of the market new ideas and initiatives for the marketing strategies are expected.
- Establishing contacts with U.S. Companies for direct investments, joint ventures, cooperation agreements, etc. (lead generation).
- Cultivating contacts with multipliers in the business community (banks, accountants, management consultants, associations, Chambers of Commerce, industrial planning organizations etc.) and utilizing these contacts for lead generation.
- Creation and execution of direct mail campaigns and sending out information materials about location Bavaria to target groups.
- Compiling of specific information about certain companies within the target group, such as company size, position in the market, international business activities etc.
- Organizing and executing seminars and informational events in the United States about location Bavaria.
- Organizing business trips for members of the Ministry for Economic Affairs to the U.S. including personal support, and possibly accompanying the visitor(s).
- Providing diverse services for the Ministry for Economic Affairs such as storage and shipment of information materials, handling inquiries by mail, telephone or facsimile etc. (office service).
- Ongoing reporting (in writing every two months) on current developments within the U.S. market, especially international expansion activities of U.S. companies in Europe.
- Keep current on and occasional feedback on other countries, including European regions and North America market activities (observe competition).

Addendum ii page 1



Bavarian U.S. Offices for Economic Development, LLC
Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology
100 West 10th Avenue, 10th Floor, New York, NY 10022 USA • 1-800-896-ESX or 212-317-0590 • info@invest-in-bavaria.org




Home / About

About

Introduction
Invest-in-Bavaria is the investment and location marketing organization of the Bavarian State Ministry for Economic Affairs, Infrastructure, Transport and Technology. It is part of the Department of International Trade and Investment and is under the leadership of the Bavarian State Minister Mr. Martin Zeil.

Mission
The Bavarian U.S. Offices for Economic Development, LLC is the representative organization for Invest in Bavaria in the United States. The organization's New York office is headed by Executive Director Wolfgang Hübschle and the San Francisco office is headed by Executive Director Lucie Morkle. These are two of the **23 representative offices** of Invest-in-Bavaria's global network.

Services
Team
Contact



Invest in Bavaria's New York Office

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- Publications
- Location Search (SISBY)
- Bavarian Company Database
- German Information Center

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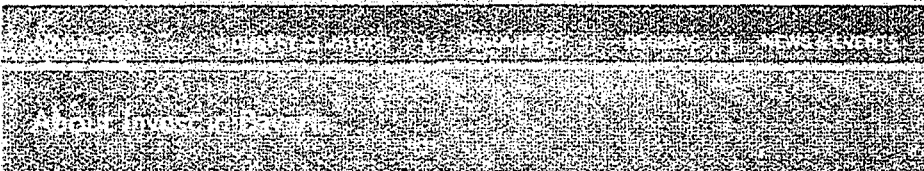
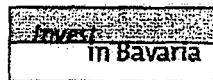
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Addendum 77 page 2



Bavarian U.S. Offices for Economic Development, LLC
Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology

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Mission

Introduction

The mission of the Bavarian U.S. Offices for Economic Development, LLC is to assist American companies in finding the most advantageous solution for their business expansions and acquisitions in Europe.

Mission

Services

We seek to attract productive foreign direct investment into Germany's southern state of Bavaria to support economic growth and development in Bavaria's key industry clusters. We achieve this by promoting Bavaria's strategic and competitive advantages to U.S. investors and business leaders and by providing them with cost-free and confidential professional services to assist in their investment process.

Team

Contact

Familiar with the intricacies of the corporate cultures of both German and American companies, our New York-based team with the direct support of the Invest-In-Bavaria team at our Headquarters in Munich, seeks to streamline the fact-finding and the efficiency phases of the investment process. Over the past decade, since the founding of the office in 1996, the team's track record has been substantial, having helped a wide range of U.S. businesses successfully achieve their desired overseas objectives in Bavaria.

We invite you to join the over 350 U.S. companies that have successfully established subsidiaries in Bavaria. We look forward to helping you achieve your expansion objectives and offer you our services.



Invest-In-Bavaria's Munich Office
Bavarian Ministry for Economic Affairs, Infrastructure, Transport and Technology
28 Prinzregenten Street, Munich Germany

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6:16 PM
03/27/13
Accrual Basis

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Bavarian US Offices for Economic Development, LLC

Trial Balance
As of January 31, 2013

Addendum iii

Bavarian US Offices for Economic Development, LLC			
Expense August 2012 - January 2013			
511 - Salaries:5101 - Gross Salaries	680,687.65		
511 - Salaries:5102 - Social Security - US Fica	33,893.22		
511 - Salaries:5103 - Federal Unemployment Insurance	691.91		
511 - Salaries:5104 - NYS Unemployment Insurance	1,383.26		
511 - Salaries:5105 - CAS Unemployment Insurance	3,635.22		
511 - Salaries:5106 - NY State Disability	-10.40		
511 - Salaries:5107 - CA State Disability	0.00		
511 - Salaries:5108 - MCTM	1,121.55		
511 - Salaries:5109 - Health Insurance	18,167.06		
511 - Salaries:5110 - US Pension Group	8,616.93		
511 - Salaries:5111 - LTD & Life, Dental & Vision Ins	2,190.96		
511 - Salaries:5112 - Garnishment	0.00		
511 - Salaries:5113 - Workers Compensation-NY	1,000.12		
511 - Salaries:5114 - Workers Compensation- SF	1,750.50	733,127.98	Total Salaries
512 - Professional Fees:5120 - Prof. Fees NY	82,283.80		
512 - Professional Fees:5121 - Prof. Fees SF	21,639.59	103,923.39	Total Professional Fees
513 - Office Space:5130 - Office Space Rent NY	75,558.37		
513 - Office Space:5131 - Office Space Rent SF	58,909.00		
513 - Office Space:5132 - Office Space R&M NY	2,009.74		
513 - Office Space:5133 - Office Space R&M SF	2,372.00		
513 - Office Space:5136 - Storage Space SF	424.00	139,273.11	Total Office Space
514 - Office Insurance:5140 - Insurance NY	675.40		
514 - Office Insurance:5141 - Insurance SF	445.00		
514 - Office Insurance:5142 - Exporter's Package-NY	627.94		
514 - Office Insurance:5143 - Exporter's Package - SF	627.94		
514 - Office Insurance:5144 - Umbrella Insurance-NY	494.48		
514 - Office Insurance:5145 - Umbrella Insurance - SF	705.95		
514 - Office Insurance:5146 - Property Insurance-NY	422.06		
514 - Office Insurance:5147 - Property Insurance - SF	522.75		
514 - Office Insurance:5148 - Fidelity Insurance- NY	132.00		
514 - Office Insurance:5149 - Fidelity Insurance- SF	132.00		
514 - Office Insurance:5152 - Automobile Commercial - NY	2,132.13		
514 - Office Insurance:5153 - Automobile Commercial - SF	2,153.75		
514 - Office Insurance:5154 - Directors & Officers - NY	1,209.78		
514 - Office Insurance:5155 - Directors & Officers - SF	1,209.78	11,491.94	Total Office Insurance
515 - Office Expenses:5150 - Office Exp. NY	8,944.61		
515 - Office Expenses:5151 - Office Exp. SF	3,625.63	12,570.24	Total Office Expense
516 - Telecommunication:5160 - Phone charges NY	9,340.33		
516 - Telecommunication:5161 - Phone charges SF	8,401.20		
516 - Telecommunication:5162 - Internet Exp NY	2,992.70		
516 - Telecommunication:5163 - Internet Exp SF	5,173.00	25,907.23	Total Telecommunication Expense
517 - Travel & Entertainment:5170 - Travel Expense NY	24,403.18		
517 - Travel & Entertainment:5171 - Entertainment Exp NY	5,747.79		
517 - Travel & Entertainment:5172 - Travel Expense SF	41,856.14		
517 - Travel & Entertainment:5173 - Entertainment Exp SF	2,054.64	74,071.75	Total Travel & Entertainment
518 - Automobile Expense:5180 - Automobile Lease NY	8,376.45		
518 - Automobile Expense:5181 - Automobile Lease SF	9,934.75		
518 - Automobile Expense:5182 - Automobile R&M NY	547.26		
518 - Automobile Expense:5183 - Automobile R&M SF	589.59	19,448.05	Total Automobile Expense
519 - Library & Database:5190 - L&D NY	8,212.70		
519 - Library & Database:5191 - L&D SF	392.00	8,604.70	Total L&D
520 - Events, Membership Dues:5200 - Events, Luncheons, Seminars	127,872.18		
520 - Events, Membership Dues:5201 - Events, Luncheons, Seminars	45,771.07		
520 - Events, Membership Dues:5202 - Membership Dues NY	6,160.00		
520 - Events, Membership Dues:5203 - Membership Dues SF	1,163.33	180,966.58	Total Events, Membership
521 - Postage:5210 - Postage NY	503.92		
521 - Postage:5211 - Postage SF	319.15	823.07	Total Postage
522 - Advertising Expenses:5221 - Ad Exp NY	2,842.75		
522 - Advertising Expenses:5222 - Ad Exp SF	7,445.58	10,288.33	Total Advertising
5225 - Misc. Expenses NY	2,472.06		
5226 - Misc. Expenses SF	8,891.25	11,363.31	Total Misc. Exp
5235 - IT & other elect. purchase NY	1,348.79		
5236 - IT & other elect. purchase SF	302.48	1,651.27	Total IT Expense
5237 - Depreciation Exp. IT NY	1,110.34		
5238 - Depreciation Exp. IT SF	994.89		
5239 - Depreciation Exp. Furniture NY	177.80	2,283.03	Total Depreciation Exp
524 - Marketing Expenses:5241 - Marketing Exp. NY	69,617.21	69,617.21	Total Marketing Exp
5250 - Bank Charges NY	310.13		
5251 - Bank Charges SF	129.36	439.49	Total Bank Charges
5260 - Communication Expense	250.00	250.00	Total Comm Exp
TOTAL Expenses	1,406,100.68	1,406,100.68	

Received by NSD/FARA Registration Unit 04/08/2013 3:31:25 PM

**Mailings and electronics from the
Bavarian U.S. Office for Economic Development, LLC
West Coast**

August 1st, 2012 – January 31st, 2013

1.	08/15/2012	SIGGRAPH 2012 in Los Angeles (email)
2.	09/14/2012	Invitation Oktoberfest Networking Reception (email)
3.	09/14/2012	Newsletter Mailing September 2012 (email)
4.	10/16/2012	Newsletter Mailing October 2012 (email)
5.	10/22/2012	Invitation Luncheon on Doing Business in Germany and Europe (email)
6.	10/24/2012	Reminder Luncheon on Doing Business in Germany and Europe (email)
7.	10/25/2012	Digital Hollywood Fall 2012 (email)
8.	10/29/2012	Invitation Evening at the Consular Residence in Los Angeles (email)
9.	11/08/2012	Reminder Invitation Evening at the Consular Residence in Los Angeles (email)
10.	11/09/2012	Luncheon Doing business in Germany and Europe Austin, TX 2012 (email)
11.	11/14/2012	Newsletter Mailing November 2012 (email)
12.	11/20/2012	Happy Thanksgiving (email)
13.	11/26/2012	InnoTech Austin 2012 (email)
14.	11/27/2012	Invitation Holiday Party (email)
15.	11/28/2012	Financial Outlook 2013 (email)
16.	12/14/2012	Newsletter Mailing December 2012 (email)
17.	12/14/2012	BIOMEDevice 2012 in San Jose
18.	12/17/2012	Follow-up Financial Outlook 2013 (email)
19.	12/18/2012	Happy Holidays (email)
20.	01/25/2013	Invitation Financial Outlook (email)
21.		Your Service Package for 70.550 km ² of Investment Opportunities (brochure)
22.		70.550 km ² of Opportunities (brochure)
23.		Munich_Because (brochure)
24.		10 Reasons for Bavaria (brochure)
26.		Healthcare in Bavaria (brochure)
27.		IT is our World (brochure)
28.		Media Guide Bavaria (brochure)
29.		Bioregio Regensburg (brochure)
30.		Europe's regulatory process for medical devices (brochures)
31.		Photonics Cluster Bavaria (brochure)

Florian Hubauer

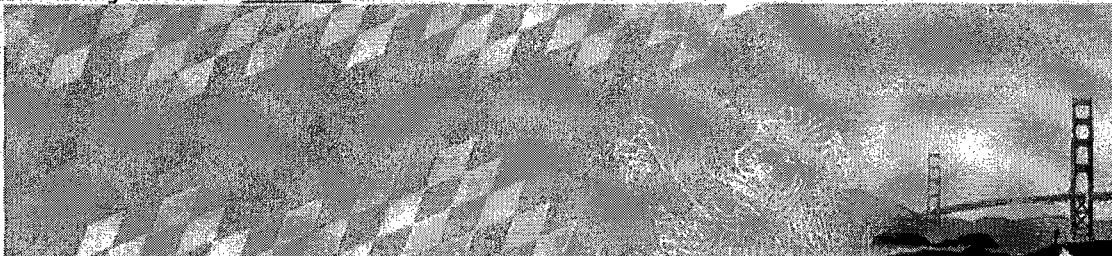
Page 1

3/28/2013

Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 3:18 PM
To: team1@bavaria.org
Subject: SIGGRAPH 2012 in Los Angeles

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**Bavarian U.S. Offices
for Economic Development, LLC
West Coast Division**

August 15, 2012

**SIGGRAPH 2012
Los Angeles Convention Center, CA**

Dear exhibitor:

it was a pleasure to meet you at SIGGRAPH 2012 in Los Angeles and we like to thank you for taking the time to talk to us. We hope your participation was a great success!

Bavaria's media sector is the most important in Germany, and among the leaders in Europe. Bavaria has a position of strength in each of the media's component industries: print, printing and publishing, TV and radio, film and broadcasting production and dissemination, the Internet, multimedia, and media technologies.

Particularly its capital Munich is one of Germany's leading film hubs. When combined with the ICT sector, Munich's media industry - print and audiovisual - boasts an annual sales volume of over 70 billion euros and employs over 250,000 people.

40% of German film production originates in Munich, with about 2,000 film production companies, employing 23% of all German wage-earners in this sector. 20 radio stations and 30 television channels are headquartered in Munich, and over one third of all German TV channels are in Bavaria.

For more information about Media in Bavaria please [click here](#).

To get information about potential distributors please check our [key technologies database](#).

The Bavarian office in San Francisco is your partner for international business development and location search. We offer specific information on the market environment, assistance in finding a business location and are happy to establish contacts with key partners. As a government office all our services are free of charge and without any obligation. To find out more please visit our website: <http://www.bavaria-westcoast.com>.

We invite you to [sign up](#) for our monthly newsletter. It provides you with information and news about Bavaria's economy and business sectors, news on scientific research.

Please feel free to contact us with any questions or concerns.

Sincerely

Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC
West Coast Division

388 Market Street, Suite 1050

San Francisco, California 94111

Phone: +1 (415) 362-1001

Fax: +1 (415) 362-1030

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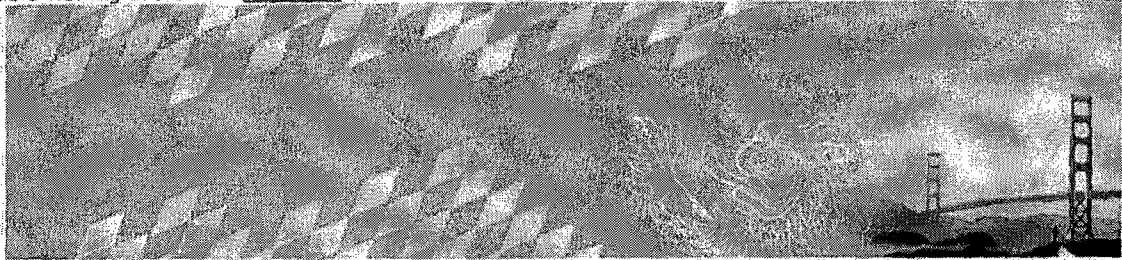
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 3:25 PM
To: team1@bavaria.org
Subject: Invitation: Oktoberfest Networking Reception

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September 14, 2012

Invitation: Oktoberfest Networking Reception on October 11th, 2012

*Bavarian U.S. Offices for Economic Development, LLC
West Coast Division*

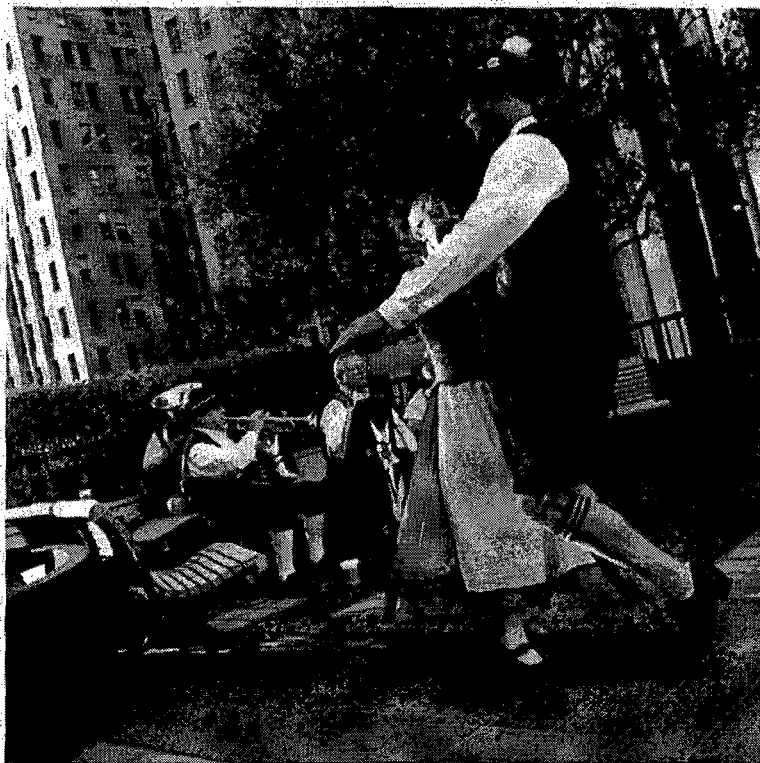
Dear friends and colleagues,

in cooperation with

the German American Chamber of Commerce, Inc.,
the Goethe-Institut San Francisco,
the German American Business Association,
and Carroll, Burdick & McDonough LLP

we would like to invite you to our annual

Oktoberfest Networking Reception



When:

Thursday, October 11th, 2012
from 5.00 pm - 7.00 pm

Location:

4th floor patio of the Carroll, Burdick & McDonough's San Francisco office
44 Montgomery Street, Suite 400, San Francisco, CA

[Click here to RSVP!](#)

The event is for free but please RSVP since space is limited.

[Download](#) invitation!

Your Bavarian U.S. Offices Team

*Bavarian U.S. Offices for Economic Development, LLC
West Coast Division*

388 Market Street, Suite 1050
San Francisco, California 94111
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Fax: +1 (415) 362-1030
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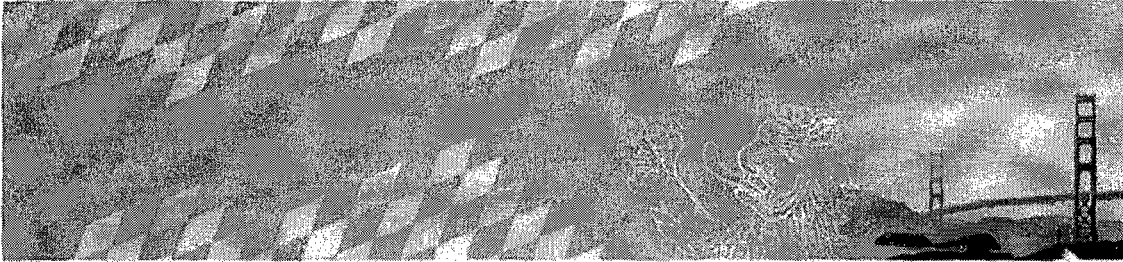
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 3:20 PM
To: team1@bavaria.org
Subject: Business Bavaria: September 2012

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Invest	
in Bavaria	

**Bavarian U.S. Offices
for Economic Development, LLC
West Coast Division**

September 14, 2012

Newsletter September 2012

Dear friends and colleagues,
our most recent newsletter

"Business Bavaria"

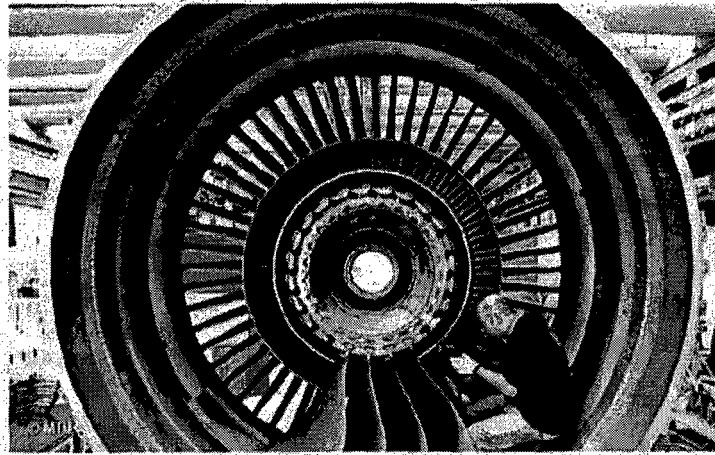
is now available for [download](#) on our homepage.

What's inside:

- ILA - Bavarian High Flyers at the Air Show

From 11-16 September a number of Bavarian companies from the aviation industry will be at the International Aerospace Exhibition (ILA), one of the largest fairs of its kind.

[Read more...](#)



- **5 MINUTES WITH... | Dr. Christian Geltinger - Bavaria's Executive Representative**

Dr. Christian Geltinger manages the oldest Representative Office of the State of Bavaria in Japan. He is the main contact for 250 Japanese companies that already have offices in Bavaria and for all the businesses intending to establish a base in the Free State. The Oktoberfest which starts once again in September is also becoming increasingly popular in Japan. Dr. Geltinger has the pleasure of opening numerous Japanese-Bavarian Oktoberfest events during the course of a year.

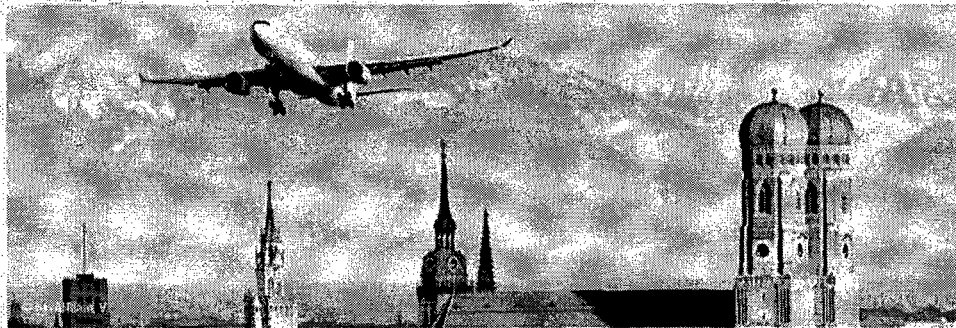
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- **IN FOCUS: Aerospace in Bavaria - Land in Bavaria, Take-off worldwide**

As a renowned high-tech location, the Free State of Bavaria is one of the world's leading locations for future technologies in aerospace. The development and manufacture of new aviation and space applications and systems has a long tradition. More than 400 companies in this sector with over 36,000 employees are based in Bavaria. Every year, they generate about Euro 7 billion across all industry segments in research, development, manufacturing and maintenance.

[Read more...](#)



- **BAVARIA IN YOUR BRIEFCASE | Bayreuth's opera house -
The seventh World Cultural Heritage Site for Bavaria**

Regensburg, Würzburg and Bamberg already have it. They rank among the esteemed group of cities and sites appointed world cultural heritage status by UNESCO in Paris. But now there is another representative from Bavaria which has been distinguished with this high, cultural and historical honour: the Margrave Opera House in Bayreuth.

[Read more...](#)



- **Fairs and Events**
[Read more...](#)

If you would like specific information on Bavaria or have any questions, please don't hesitate to contact us.

You can also follow us on Twitter or Facebook.

We hope you enjoy reading "Business Bavaria".

Best Regards

Your Bavarian U.S. Offices Team

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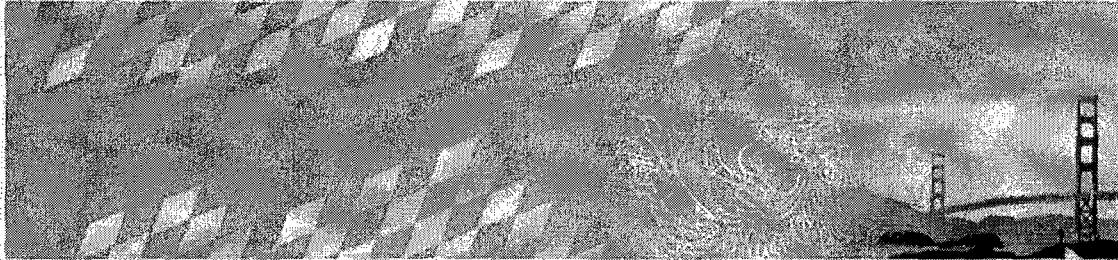
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 4:02 PM
To: team1@bavaria.org
Subject: Business Bavaria: October 2012

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**Bavarian U.S. Offices
for Economic Development, LLC
West Coast Division**

October 16, 2012

Newsletter October 2012

Dear friends and colleagues,
our most recent newsletter

"Business Bavaria"

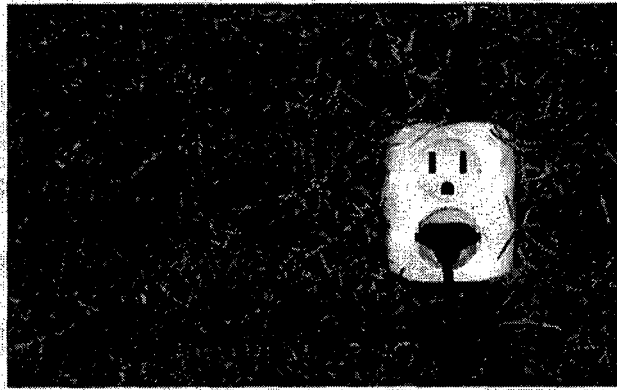
is now available for [download](#) on our homepage.

What's inside:

- Green Bavaria - New Funding Programme in the Energy Sector

The newly created BayINVENT energy research programme means Bavarian companies can now request funding for innovative projects in the energy sector. The state government also provides substantial support to companies doing research in this area.

[Read more...](#)



- **5 MINUTES WITH... | Harald Ruess, Managing Director of Fortiss, The Innovative Centre For Software-Intensive Systems at the TU Munich**

fortiss, the innovative centre for software-intensive systems at the Technical University of Munich was founded in 2008. The institute will present current projects under the motto "Schaufenster Forschung" on 16 October. We talked to Managing Director, Harald Rueß.

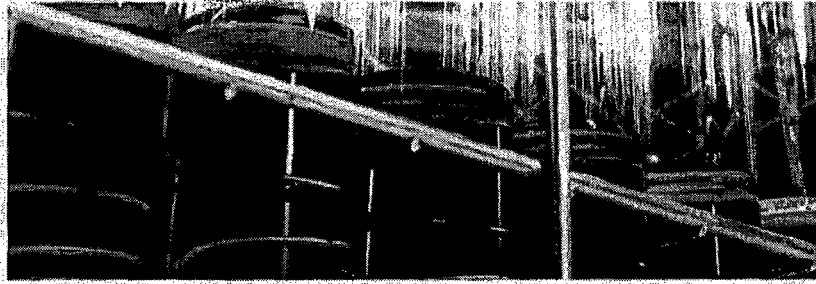
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- **IN FOCUS: Haus der Forschung | The Best Way to Access Public Funding**

The European Union, Federal and Local Government provide billions of euros worth of support for research companies and universities. But at European level especially, the application procedure is rather challenging. In 2010, the state government has thus set up the 'Haus der Forschung' (House of Research) to help Bavarian companies access the funds available in Brussels and Berlin. Since then, large amounts of funding have flowed from Brussels to Bavaria.

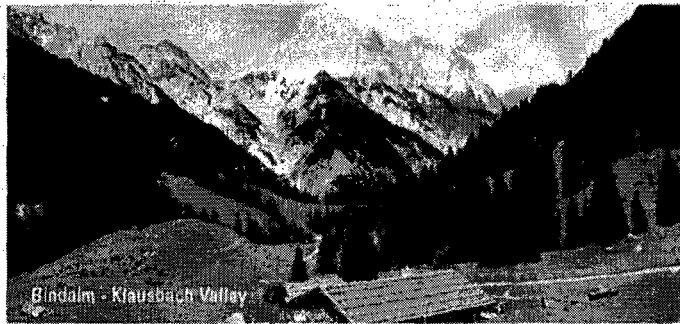
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- **BAVARIA IN YOUR BRIEFCASE | The Mountains are Calling - Hiking Season in Bavaria Commences**

World-wide, Bavaria is known as hikers paradise with a unique appeal. The low mountain ranges in Upper, Middle and Lower Franconia; the huge Bavarian Forest covering the Upper Palatinate and Lower Bavaria; the charming Allgäu in Swabia or the Alps and the Zugspitze in Upper Bavaria, all make for incredibly versatile hiking.

[Read more...](#)



- **Fairs and Events**

[Read more...](#)

If you would like specific information on Bavaria or have any questions, please don't hesitate to contact us.

You can also follow us on Twitter or Facebook.

We hope you enjoy reading "Business Bavaria".

Best Regards

Your Bavarian U.S. Offices Team

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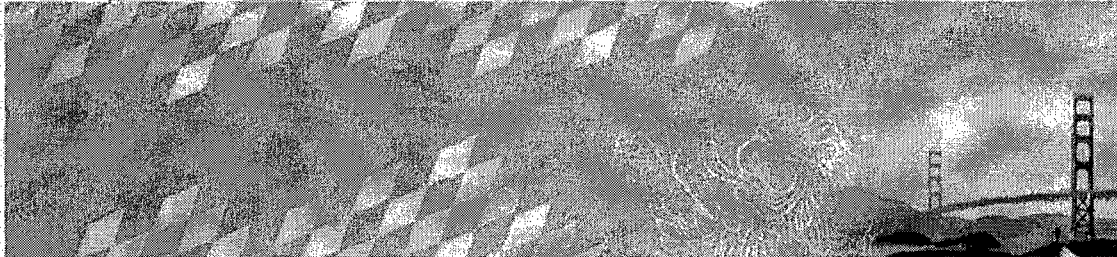
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 4:03 PM
To: team1@bavaria.org
Subject: Invitation: Luncheon on Doing Business in Germany and Europe

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October 22, 2012

Invitation: Doing business in Germany and Europe

***Bavarian U.S. Offices for Economic Development, LLC
West Coast Division***

Dear friends and colleagues,

In cooperation with

BridgehouseLaw,

BridgehouseTax,

The Austin Chamber of Commerce,

The German American Chamber of Commerce,

we would like to invite you to a Luncheon on

Doing Business in Germany and Europe

Facts, Opportunities, Challenges

When:

Wednesday, October 31st, 2012
from 11.30 am - 1.30 pm

Location:

The Headliners Club
221 West 6th Street, Austin, Texas, 78701

[Click here to RSVP!](#)

The event is free but RSVP is necessary since space is limited.

Download the invitation [here](#)

Your Bavarian U.S. Offices Team

***Bavarian U.S. Offices for Economic Development, LLC .
West Coast Division***

388 Market Street, Suite 1050
San Francisco, California 94111
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Fax: +1 (415) 362-1030
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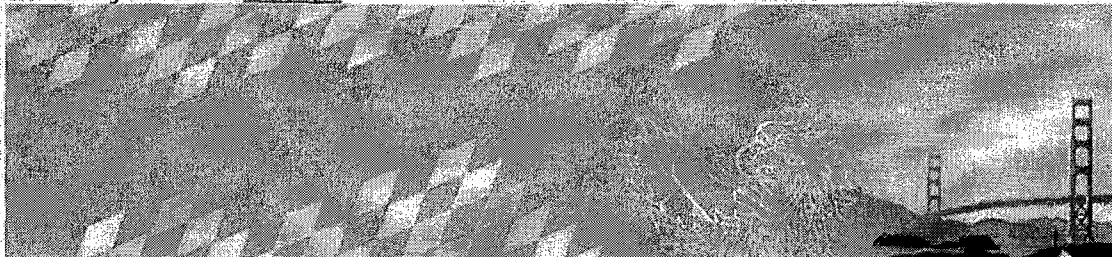
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 4:35 PM
To: team1@bavaria.org
Subject: Reminder: Luncheon on Doing Business in Germany and Europe

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October 24, 2012

Invitation: Doing business in Germany and Europe

***Bavarian U.S. Offices for Economic Development, LLC
West Coast Division***

Dear friends and colleagues,

In cooperation with

BridgehouseLaw,
BridgehouseTax,
The Austin Chamber of Commerce,
The German American Chamber of Commerce,

we would like to invite you to a Luncheon on

Doing Business in Germany and Europe

Facts, Opportunities, Challenges

When:

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from 11.30 am - 1.30 pm

Location:

The Headliners Club
221 West 6th Street, Austin, Texas, 78701

Click here to RSVP!

The event is free but RSVP is necessary since space is limited.

Download the invitation [here](#)

Your Bavarian U.S. Offices Team

***Bavarian U.S. Offices for Economic Development, LLC
West Coast Division***

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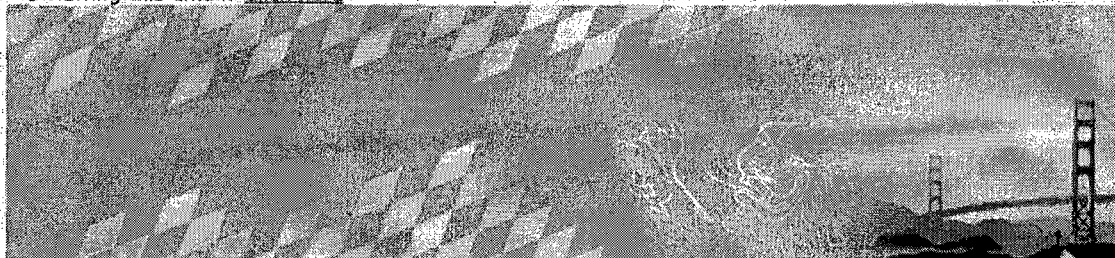
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 4:37 PM
To: team1@bavaria.org
Subject: Digital Hollywood Fall 2012

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**Bavarian U.S. Offices
for Economic Development, LLC
West Coast Division**

October 25, 2012

**Digital Hollywood Fall 2012
Ritz Carlton, Marina Del Rey, CA**

Dear Attendee:

We hope your participation at Digital Hollywood Fall 2012 was a great success and we would like to thank you for visiting our booth.

Bavaria is Germany's leading media and entertainment industry location and one of the most thriving media centers in Europe. No other region in Germany or Central Europe offers such an unparalleled concentration and diversity of the industry than Bavaria. It is home to more than a third of all German national broadcasters, the country's largest cable and pay-TV operators and the leading commercial TV broadcaster. Numerous world-class broadcast and media technology companies are located in Bavaria and its capital Munich is the German hub for film and TV production as well as animation technology and game development.

To get further insights on what Bavaria has to offer please download the "[Media Guide 2012](#)".

The Bavarian U.S. Offices for Economic Development, LLC (West Coast Division) is your partner for overseas business development and location projects. Our San Francisco based team offers individual assistance, help in finding your business location and can

establish contacts with key partners in Bavaria, Germany. As a government office all our services are free of charge and without any obligation.

To find out how we can support your business please visit our [website](#) and feel to get in touch with us!

Sincerely

Your Bavarian U.S. Offices Team

**Bavarian U.S. Offices for Economic Development, LLC
West Coast Division**

388 Market Street, Suite 1050

San Francisco, California 94111

Phone: +1 (415) 362-1001

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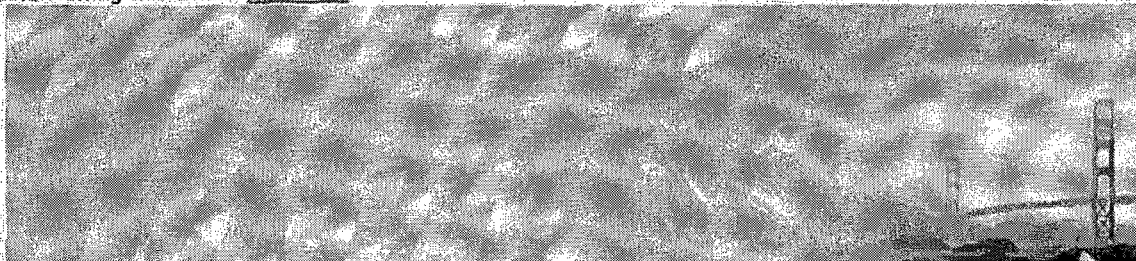
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Development, LLC West Coast Division [team1@bavaria.org]
Sent: Wednesday, December 26, 2012 4:39 PM
To: team1@bavaria.org
Subject: Reminder Invitation: Evening at the Consular Residence in Los Angeles

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The Bavarian State Agency for Economic Development

October 29, 2012

**Invitation: An Evening at the Residence of the Consul General
of the Federal Republic of Germany**

***Bavarian U.S. Offices for Economic Development, LLC
West Coast Division***

Dear friends and colleagues,

In cooperation with

GABA Southern California Chapter,
Consulate General of the Federal Republic of Germany Los Angeles,
Bridgehouse Tax,
Euro VAT Refund, Inc.,

we would like to invite you to

An Evening at the Residence of the Consul General

of the Federal Republic of Germany
with Experts on International Trade and Foreign Direct Investment

When:

Thursday, November 15, 2012
06.30 pm - 9.00 pm

Where:

Residence of the Consul General of Germany
(154 S. Hudson Avenue, Los Angeles, CA 90004)

Click here to RSVP!

RSVP is required by November 14, 2012!
Please use Promo Code: N15EBavaria

Download the invitation [here](#)

Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC
West Coast Division

Kristine Pallas, Junior Project Manager
388 Market Street, Suite 1050
San Francisco, California 94111
Phone: +1 (415) 362-1001
Fax: +1 (415) 362-1030
team1@bavaria.org
<http://bavaria-westcoast.com>

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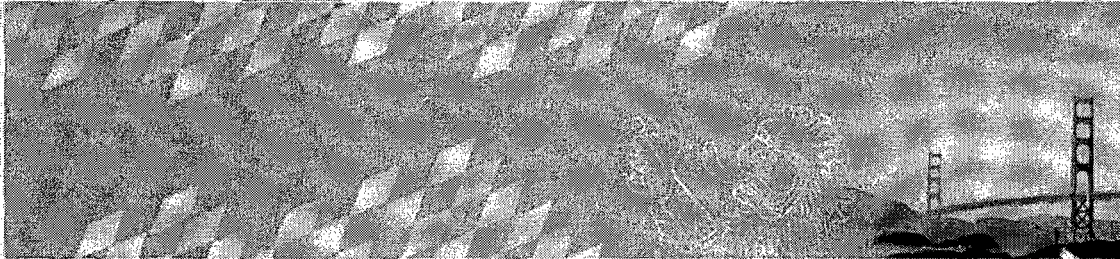
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Development, LLC West Coast Division [team1@bavaria.org]
Sent: Wednesday, December 26, 2012 4:39 PM
To: team1@bavaria.org
Subject: Reminder Invitation: Evening at the Consular Residence in Los Angeles

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Invest in Bavaria - The Business Promotion Agency of the State of Bavaria

Nov 8,
October 29, 2012

**Invitation: An Evening at the Residence of the Consul General
of the Federal Republic of Germany**

**Bavarian U.S. Offices for Economic Development, LLC
West Coast Division**

Dear friends and colleagues,

In cooperation with

GABA Southern California Chapter,
Consulate General of the Federal Republic of Germany Los Angeles,
Bridgehouse Tax,
Euro VAT Refund, Inc.,

we would like to invite you to

An Evening at the Residence of the Consul General

of the Federal Republic of Germany
with Experts on International Trade and Foreign Direct Investment

When:

Thursday, November 15, 2012
06:30 pm - 9:00 pm

Where:

Residence of the Consul General of Germany
(154 S. Hudson Avenue, Los Angeles, CA 90004)

Click here to RSVP!

RSVP is required by November 14, 2012!
Please use Promo Code: N15EBavaria

Download the invitation [here](#)

Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC
West Coast Division

Kristine Pallas, Junior Project Manager
388 Market Street, Suite 1050
San Francisco, California 94111
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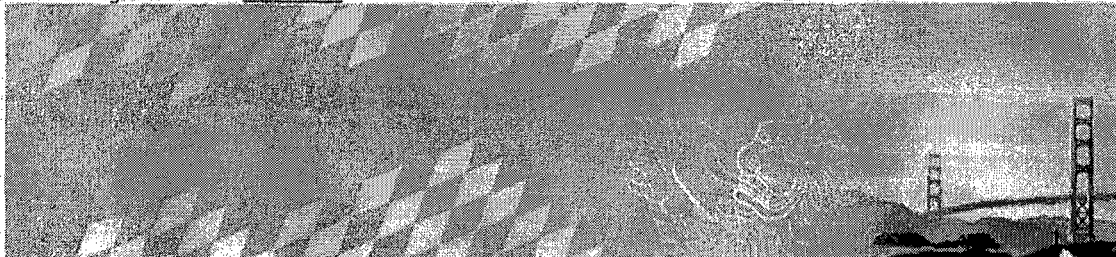
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [team1@bavaria.org]
Sent: Wednesday, December 26, 2012 4:40 PM
To: team1@bavaria.org
Subject: Luncheon "Doing business in Germany and Europe" Austin, TX 2012

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Invest

in Bavaria



**Bavarian U.S. Offices
for Economic Development, LLC
West Coast Division**

November 09, 2012

**Luncheon "Doing business in Germany and Europe"
The Headliner's Club, Austin, TX**

Dear Attendee:

We would like to thank you for attending our Luncheon "Doing business in Germany and Europe: Facts, Opportunities, Challenges" in Austin, Texas on October 31, 2012. For your convenience, we provided all presentations of the event as a download. To take a look at the pictures of the event, we welcome you to "like" us on facebook, see link below.

The German State of Bavaria is one of the strongest and most prosperous economic regions in Europe and has been the market leader in Germany for many years offering superb location factors to thrive your business.

The Bavarian U.S. Offices for Economic Development, LLC (West Coast Division) is your partner for international business development and location projects. Our San Francisco based team offers individual and confidential assistance to Western U.S. companies with locating, expanding and growing their business in the German State of Bavaria and provides support to establish valuable contacts with local key partners. **As a government office all our services are free of charge and without any obligation.**

To find out how we can support your business, please visit our website and feel free to get in touch with us. We also invite you to sign up for our monthly newsletter which provides you with information and news about Bavaria's economy and business sectors as well as news on scientific research.

Sincerely,

Your Bavarian U.S. Offices Team

**Bavarian U.S. Offices for Economic Development, LLC
West Coast Division**

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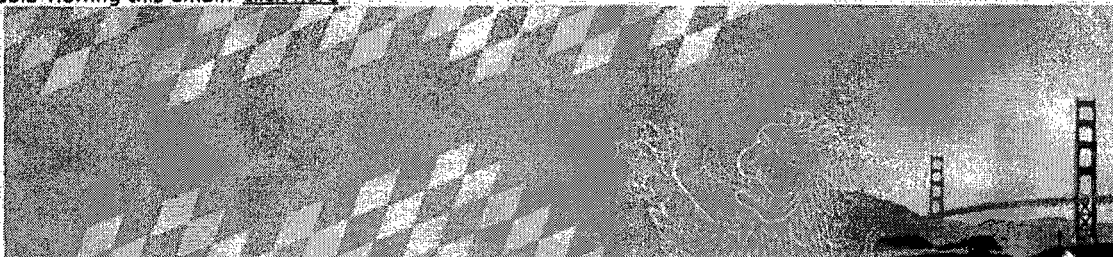
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Development, LLC West Coast Division
[sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 4:42 PM
To: team1@bavaria.org
Subject: Business Bavaria: November 2012

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**Bavarian U.S. Offices
for Economic Development, LLC
West Coast Division**

November 14, 2012

Newsletter November 2012

Dear friends and colleagues,
our most recent newsletter

"Business Bavaria"

is now available for [download](#) on our homepage.

What's inside:

- **Medicine - Made in Bavaria**

At MEDICA, the world's leading medical technology trade fair, numerous top Bavarian-based companies will present themselves to an international audience in Düsseldorf from November 14 to 17.

[Read more...](#)



- 5 MINUTES WITH... | Christoph Kraller, Commercial Managing Director of Südostbayern-Bahn (SOB) based in Mühldorf/Inn

For ten years now, the SOB has successfully serviced the rail network around Mühldorf, for both passengers and cargo, making it not just the most successful regional network of Deutsche Bahn, but also the most punctual. We spoke to Christoph Kraller about the SOB's recipe for success.

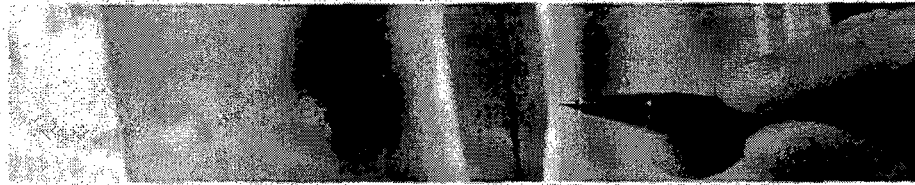
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- IN FOCUS: Bavaria at Medica | More Mobile Technology and Better Images - Megatrends in Medical Technology

Bavaria is among the top locations for the medical industry worldwide. Over 60% of Germany's electro-medical equipment and 30% of the entire medical technology production is based in the Federal State with the strongest economy. About 20% of the staff employed in German medical products work in Bavaria. The companies especially focus on medical technology and the export quota here is approximately 70%.

[Read more...](#)



- **BAVARIA IN YOUR BRIEFCASE | Start of the Skiing Season - Skiing a Part of the Allgäu's Cultural Heritage**

Fischen in the Allgäu has just 3,033 inhabitants; the small village, surrounded by majestic peaks like the Nebelhorn and Rubihorn, is about six kilometers away from the Bavarian winter sports center of Oberstdorf.

[Read more...](#)



- **Bavaria's Regions: Middle Franconia**

The State of Bavaria offers a great variety of regions and traditions. This shows itself in the number of the state's government districts - there are seven of them! Each one with its very own profile, featuring individual customs, historic cities, outstanding personalities and high-tech industries. With this issue, we want to start a series of portraits that depict these Bavarian regions; today we begin with Middle Franconia.

[Read more...](#)



- Fairs and Events

[Read more...](#)

If you would like specific information on Bavaria or have any questions, please don't hesitate to contact us.

You can also follow us on Twitter or Facebook.

We hope you enjoy reading "Business Bavaria".

Best Regards

Your Bavarian U.S. Offices Team

**Bavarian U.S. Offices for Economic Development, LLC
West Coast Division**

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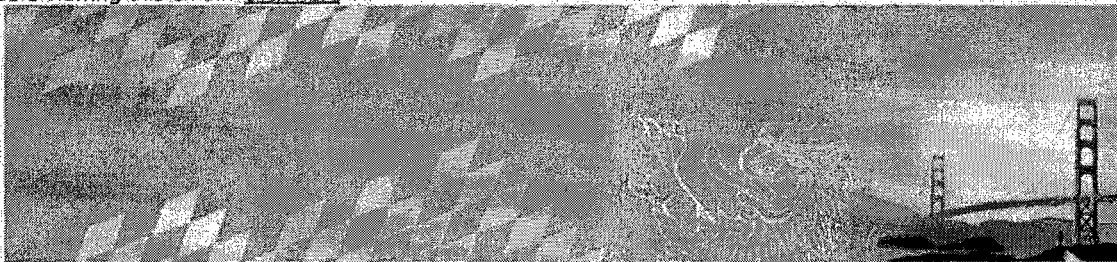
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Development, LLC West Coast Division
[sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 4:43 PM
To: team1@bavaria.org
Subject: Happy Thanksgiving!

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**Bavarian U.S. Offices
for Economic Development, LLC
West Coast Division**

November 20, 2012

Happy Thanksgiving!

Dear friends and colleagues,

We would like to wish you Happy Thanksgiving!

Please note that our office will be closed on Thursday, November 22nd and Thursday, November 23rd, 2012. We will be back and at your service on Monday, November 26th, 2012.

Sincerely,

Your Bavarian U.S. Offices Team



Bavarian U.S. Offices for Economic Development, LLC

West Coast Division

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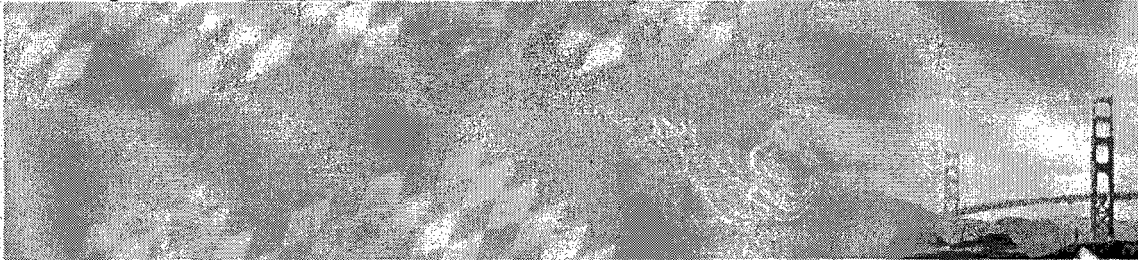
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 4:45 PM
To: team1@bavaria.org
Subject: InnoTech Austin 2012

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**Bavarian U.S. Offices
for Economic Development, LLC
West Coast Division**

November 26, 2012

InnoTech Austin 2012

Dear Attendee:

We hope your participation at InnoTech 2012 was a great success and we would like to thank you for visiting our booth.

Bavaria is Germany's leading technology location and the engine of IT development in Europe. Today, after five decades of growth, the state's IT sector is one of the largest and most diverse in the world. To get further insights on what Bavaria has to offer please download our brochure "[IT is our world](#)".

The Bavarian U.S. Offices for Economic Development, LLC (West Coast Division) is your partner for overseas business development and location projects. Our San Francisco based team offers individual assistance, help in finding your business location and can establish contacts with key partners in Bavaria, Germany. **As a government office all our services are free of charge and without any obligation.**

To find out how we can support your business please visit our [website](#) and feel free to get in touch with us!

We invite you to sign up for our monthly [newsletter](#). It provides you with information and

news about Bavaria's economy and business sectors, news on scientific research.

Sincerely

Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC

West Coast Division

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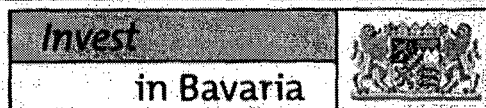
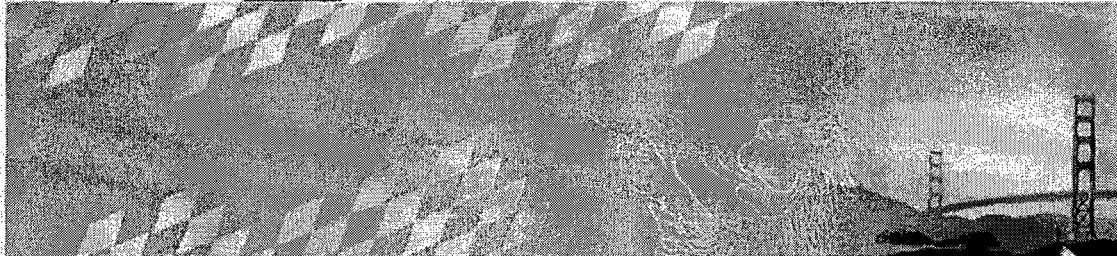
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 4:51 PM
To: team1@bavaria.org
Subject: Invitation: Holiday Party

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*Bavarian U.S. Offices for Economic Development, LLC
West Coast Division*

November 27, 2012

Invitation: Holiday Party

Dear friends and colleagues,

we invite you to join us for a holiday party!

WHEN: Thursday, December 6th 2012 at 6:00pm

WHERE: ART Lounge of the Goethe Institut San Francisco
530 Bush Street, 94108 (Enter at street level)



Enjoy spiced cider, wine and Lebkuchen,
great music by the SFJAZZ High School All-Stars
and German "Gemütlichkeit"!

Please RSVP [here](#)!

We look forward to seeing you there!

Your Bavarian U.S. Offices Team

**Bavarian U.S. Offices for Economic Development, LLC
West Coast Division**

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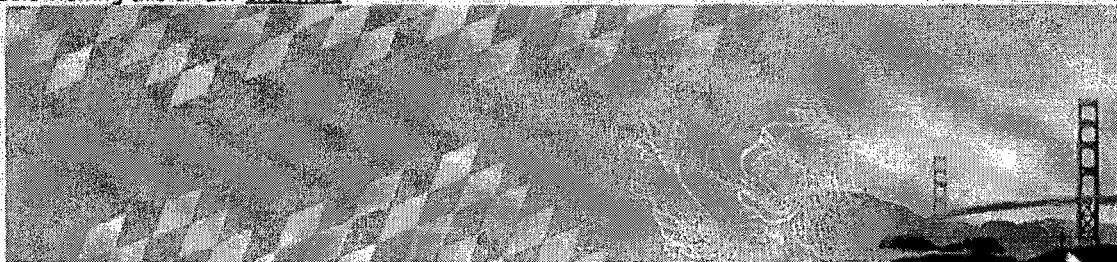
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Development, LLC West Coast Division
[sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 4:52 PM
To: team1@bavaria.org
Subject: Financial Outlook 2013

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in Bavaria	

**Bavarian U.S. Offices
for Economic Development, LLC
West Coast Division**

November 28, 2012

Financial Outlook 2013

Dear friends and colleagues,

We are pleased to sponsor the Financial Outlook 2013 organized by GABA at the German Consulate General in San Francisco.

As the year comes to a close, we are again looking ahead what 2013 will bring. GABA and the German Consulate present this opportunity to meet leading international venture capital and private equity fund managers from Europe and the U.S. who will share their views of next year's overall financial climate and funding for international technology companies. Don't miss this unique networking experience and the opportunity to share invaluable knowledge, learn key strategies for success, and enjoy the festive holiday atmosphere at the Consulate.



Please RSVP [here](#) for the event. We have a limited amount of free tickets for potential investors, feel free to contact us for purchase!

Sincerely,

Your Bavarian U.S. Offices Team

Bavarian U.S. Offices for Economic Development, LLC

West Coast Division

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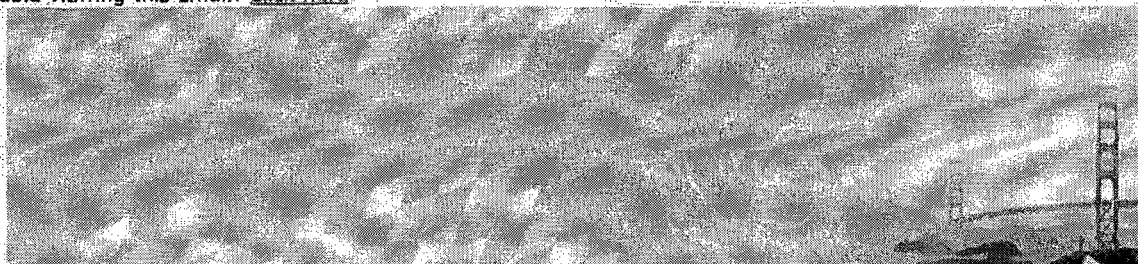
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Development, LLC West Coast Division
[sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 4:55 PM
To: team1@bavaria.org
Subject: Business Bavaria: December 2012

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— The Business Promotion Agency of the State of Bavaria —

**Bavarian U.S. Offices
for Economic Development, LLC
West Coast Division**

December 14, 2012

Newsletter December 2012

Dear friends and colleagues,
our most recent newsletter

"Business Bavaria"

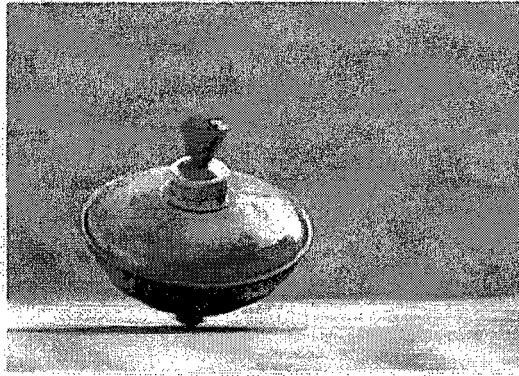
is now available for [download](#) on our homepage.

What's inside:

- THE DIGITAL CHILDREN'S ROOM

Christmas is gift season in Bavaria and retailers expect record revenues.
The toy industry in particular is to profit this year.

[Read more...](#)



- **5 MINUTES WITH... | Verena Röthlingshofer -**
Managing Director of MyOma based in Fürth

For a year now, a group of people have been knitting away on behalf of 'MyOma'. The team, currently 25 grandmothers and one grandfather, hand-make hats, scarves, gloves and other fashionable and warm woollen creations that are sold via the internet. Hand-made products are a current trend especially during Christmas when demand rises - just like the number of grandmothers who want to knit for the company which is based in the Franconian town of Fürth.

[Read more...](#)



- **IN FOCUS: BAVARIA'S TOY INDUSTRY**

Bavaria is known for Lederhosen and laptops, beer gardens and mountains, lakes and castles. But also when it comes to toys, Bavaria is famous world-wide for its successful toy manufacturers who win over the hearts of children and persuade parents with quality and innovations.

[Read more...](#)



- **BAVARIA IN YOUR BRIEFCASE - WINTER HOLIDAYS IN BAVARIA:
ESKIMO ADVENTURE IN THE MOUNTAINS**

Igloo Hotels - The new Alpine Trend

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- **FAIRS AND EVENTS**

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If you would like specific information on Bavaria or have any questions, please don't hesitate to contact us.

You can also follow us on [Twitter](#) or [Facebook](#):

We hope you enjoy reading "Business Bavaria".

Best Regards

Your Bavarian U.S. Offices Team

***Bavarian U.S. Offices for Economic Development, LLC
West Coast Division***

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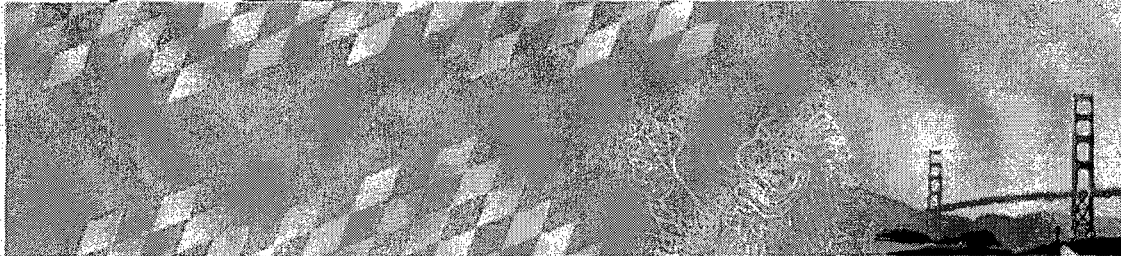
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [sanfrancisco@bavaria.org]
Sent: Wednesday, December 26, 2012 4:53 PM
To: team1@bavaria.org
Subject: BIOMEDevice 2012 in San Jose

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Invest

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**Bavarian U.S. Offices
for Economic Development, LLC
West Coast Division**

December 14, 2012

**BIOMEDevice 2012
San Jose McEnergy Convention Center, San Jose, CA**

Dear exhibitor:

it was a pleasure to meet you at BIOMEDevice 2012 in San Jose and we like to thank you for taking the time to talk to us. We hope your participation was a great success!

Bavaria is one of the most successful states in attracting and developing medical device companies: 139 medical device manufacturers such as Siemens, Baxter, Fresenius Medical Care, GlaxoSmithKline, BrainLab, Roche and General Electric with its European research center are based in Bavaria.

For more information about Healthcare in Bavaria please [click here](#).

To read more about Europe's Regulatory Process for Medical Devices [click here](#).

Our office in San Francisco is your partner for international business development and location search. We offer specific information on the market environment, assistance in finding a business location and are happy to establish contacts with key partners. As a government office all our services are **free of charge and without any obligation**. To find out more please visit our website: <http://www.bavaria-westcoast.com>.

We invite you to sign up for our monthly newsletter. It provides you with information and news about Bavaria's economy and business sectors and news on scientific research.

If you have any questions don't hesitate to contact us!

Sincerely

Your Bavarian U.S. Offices Team

**Bavarian U.S. Offices for Economic Development, LLC
West Coast Division**

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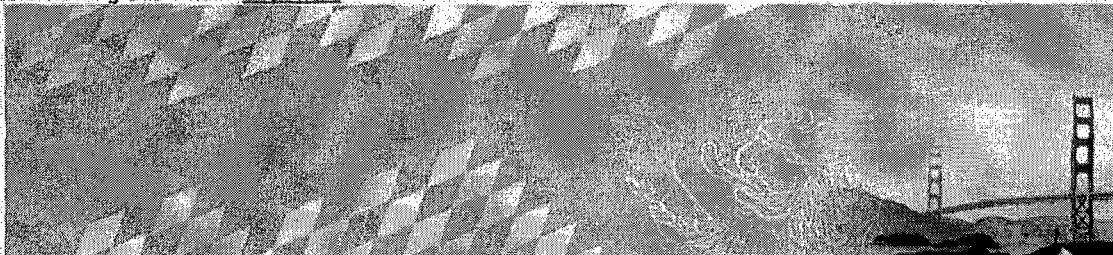
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Kristine Pallas

From: Bavarian U.S. Offices for Economic Dev., LLC [team1@bavaria.org]
Sent: Wednesday, December 26, 2012 4:56 PM
To: team1@bavaria.org
Subject: Follow-up Financial Outlook 2013

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— The Business Promotion Agency of the State of Bavaria —

**Bavarian U.S. Offices
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West Coast Division**

December 17, 2012

Follow-up Financial Outlook 2013

Dear Guest:

We were pleased to sponsor the Financial Outlook 2013 organized by GABA at the German Consulate General in San Francisco and would like to thank you for sharing the evening with us. Please check our Facebook page for the pictures of the event.

The Bavarian U.S. Offices for Economic Development, LLC (West Coast Division) is your partner for international business development. Our San Francisco based team offers individual and confidential assistance with locating, expanding and growing your business in the German State of Bavaria and provides contacts with key partners. **As a government office all our services are free of charge and without any obligation.**

For more information, please visit our [website](#) or [get in touch](#) with us. We also invite you to sign up for our monthly newsletter which provides information and news about Bavaria's economy and business sectors as well as on scientific

research.

Sincerely,

Your Bavarian U.S. Offices Team

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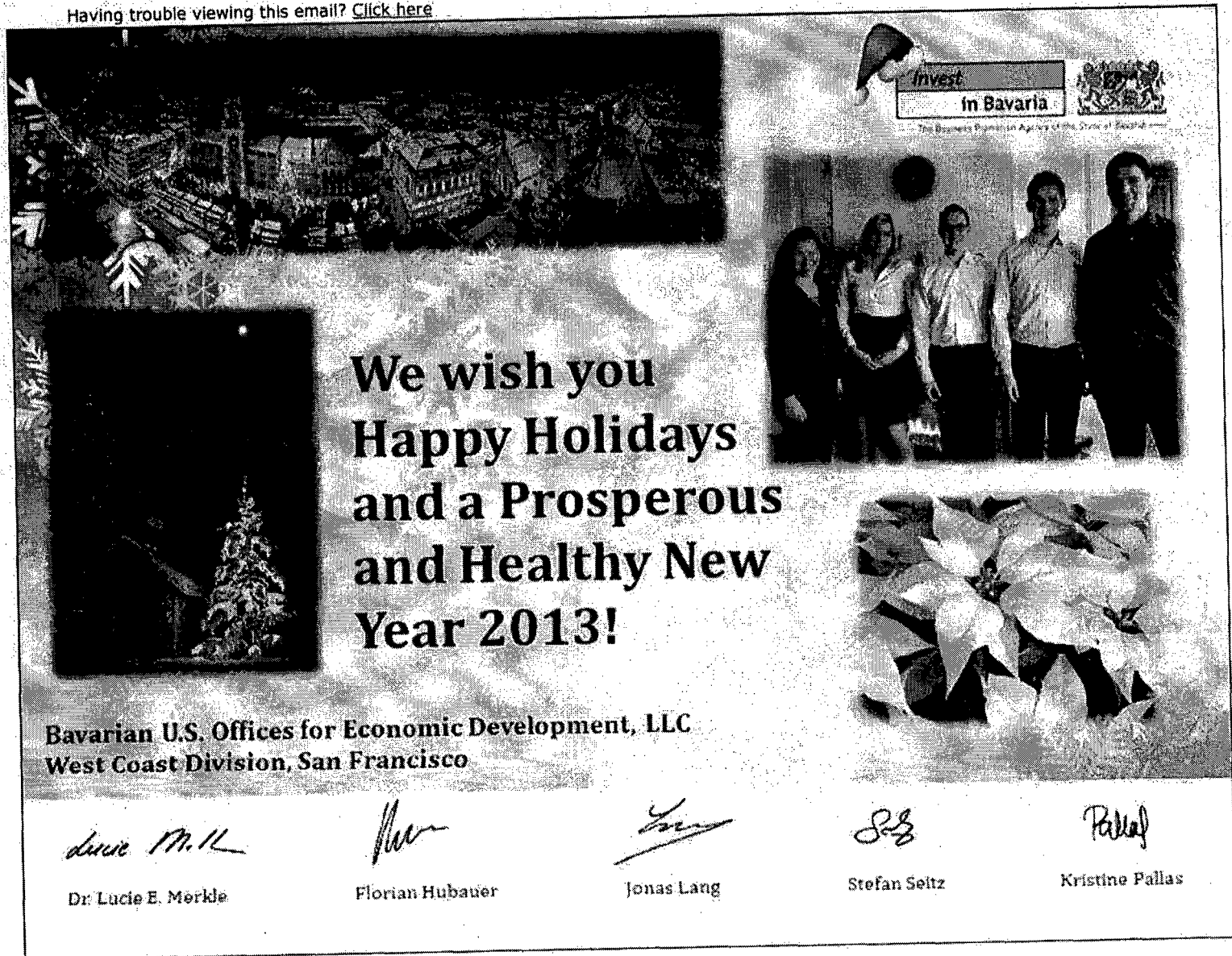
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Kristine Pallas

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Subject: Happy Holidays!

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**We wish you
Happy Holidays
and a Prosperous
and Healthy New
Year 2013!**

**Bavarian U.S. Offices for Economic Development, LLC
West Coast Division, San Francisco**

Lucie M. Merkle
Dr. Lucie E. Merkle

Florian Hubauer
Florian Hubauer

Jonas Lang
Jonas Lang

Stefan Seitz
Stefan Seitz

Kristine Pallas
Kristine Pallas

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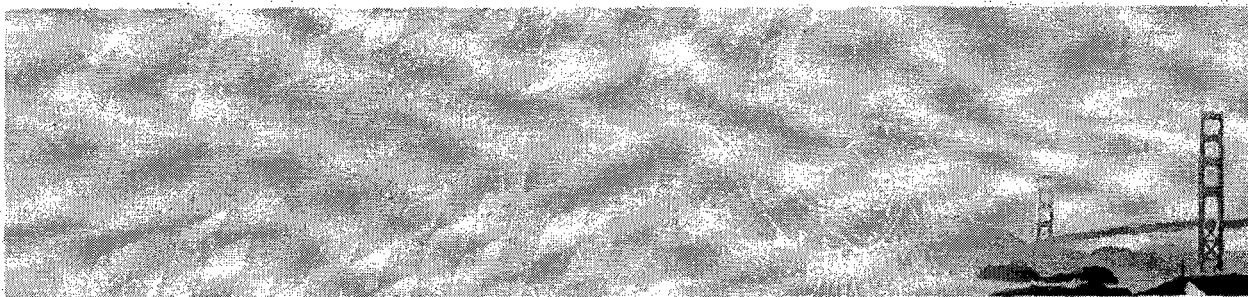
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— The Business Promotion Agency of the State of Bavaria —

**Bavarian U.S. Offices
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West Coast Division**

January 25, 2013

Business & Financial Outlook 2013

Dear friends and colleagues,

We are pleased to sponsor the Business & Financial Outlook 2013 in Los Angeles organized by GABA Southern California.

The German American Business Association (GABA) invites you to their Annual Business and Financial Outlook Event. Meet a high ranking and influential panel including the Chief Investment Strategist of Deutsche Bank, the Director of the USC Lusk Center for Real Estate, a Venture Partner of Greycroft and Founder of Amplify.LA, the leading accelerator in Los Angeles, and the General Manager of BayernLB in New York. The expert panelists will provide insight into what to expect for 2013.

Please RSVP [here](#) for the event.

**We offer a limited amount of free VIP tickets for potential investors.
Please [contact](#) us for a promotion code.**

Sincerely,

Your Bavarian U.S. Offices Team

**Bavarian U.S. Offices for Economic Development, LLC
West Coast Division**

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WELCOME TO BAVARIA



Bavaria is one of the strongest and most prosperous economic regions in Europe and offers superb location factors.

Your benefits:

- State-of-the-art infrastructure
- One of world's top markets in terms of purchasing power
- Optimal links with international markets
- Dedicated support for research and technology
- Strong sector and industry networks
- Top level training and education
- Rich cultural offering and liveable traditions
- Unimpaired nature and a multitude of leisure opportunities
- Unrivalled levels of security and political stability

Thus, both Global Players and small and medium-sized companies feel at home and thrive in Bavaria.

ABOUT US



Invest in Bavaria is the inward investment and business promotion agency of the Free State of Bavaria. Since 1999 Invest in Bavaria successfully assists companies from at home and abroad to set up or expand business operations in Bavaria.

Your benefits:

- Our services are free, confidential and individually tailored
- An international team
- Our global presence

Invest in Bavaria is the expert partner for your project

Get in touch with us.
We look forward to hear from you!

Your contact for your tailor-made service package:

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Fax. +49 89 24210-7557
invest@invest-in-bavaria.com
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of Investment Oppor-
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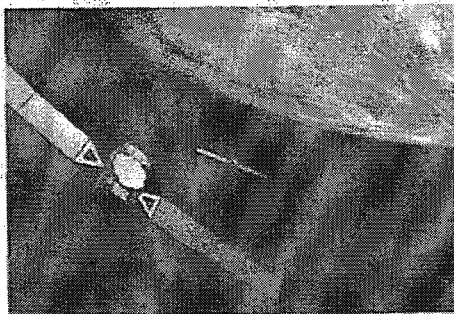
PLANNING & PREPARATION

You are investigating potential new locations for your company?
You want to find out more about market and business opportunities in Bavaria?

You require solid, reliable information about the general business framework in Bavaria?

Our services for you:

- Key data on general market conditions and business environment
- Round-up of relevant industry and technology networks
- Overview of basic legal and taxation issues
- Facilitating contacts with qualified service providers and experts
- General survey of support, incentive and funding programmes in Bavaria



LOCATION SEARCH & SITE SELECTION

You are looking for the tailor-made location for your company in Bavaria?

Our services for you:

- Joint development and project-specific location factors
- Presentation of locations that fit these criteria
- Identification of suitable sites and commercial premises
- Organization and planning of site and location visits
- Networking with local partners and service providers
- Identification of applicable support and incentive schemes for the project
- Contact with appropriate support and funding institutions

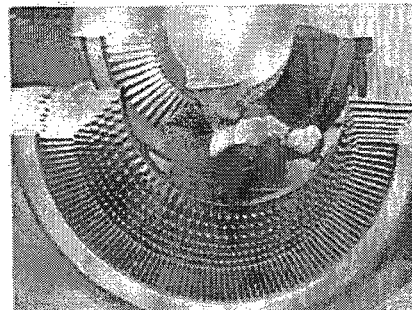


IMPLEMENTATION

You have selected your tailor-made location in Bavaria and now wish to go ahead with the realization of your project?

Our services for you:

- Co-ordination of end consultation with all relevant project partners
- Facilitating contacts with industry and technology networks and platforms, service providers and specialists
- Arranging meetings with funding and support institutions
- Communication and liaison with public administrators and local economic development bodies
- Assistance with personnel and recruitment issues through our good offices with the Federal Labour Agency and private recruitment agencies and consultants



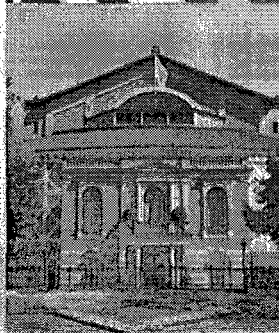
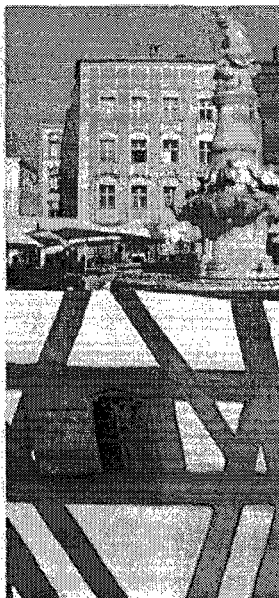
GROWING IN BAVARIA

You have started business operations in Bavaria and seek competent partners that accompany and support you in the development of your operation?

Our services for you:

- Information about the full range of Bavaria's public business support programmes such as entry into new markets, participation in international trade shows, international co-operation and research and development
- Access to Bavaria's network of international trade representatives
- Contacts to communities, organisations and institutions of your native country in Bavaria
- Information about useful company and industry directories and networking platforms
- Invitation to our networking events and information about those of our partners and related organisations





Comprehensive one-stop service

Our support service range from the first steps in setting up a new business location to expansion of existing operations. We provide interested companies with business data and information on public support and incentive schemes. Invest in Bavaria facilitates initial contacts to relevant public administration departments, industry and business associations as well as key networks. Our service is free of charge.

International outlook for the benefit of our customers

One indicator for Invest in Bavaria's international outlook are our language capabilities: aside from German, the team offers fluency in English, French, Spanish, Chinese, Japanese, Indonesian, Polish and Russian. Our multilingual web-site provides information and data in German, English, French, Spanish, Chinese, Japanese, Portuguese and Russian. Moreover, 22 Bavarian representative offices worldwide, from Moscow to São Paulo, from California to Tokyo, assist foreign companies interested in Bavaria and Bavarian companies abroad (www.invest-in-bavaria.com/international).

Promoting a strong location

Aside from the acquisition of and support for inward investors, Invest in Bavaria also promotes and markets Bavaria as a top business location. We take part in major trade fairs and industry conferences, organize seminars, company and location visits for investors and initiate targeted promotion campaigns as well as journalists' briefing to promote Bavaria – and Invest in Bavaria's range of services. With some success: major investment projects such as Merck & Co.'s (MSD Merck, Sharp & Dohme) new headquarters near Munich for its EMEA and Canada business or Google's research & development centre, the decision by Linde to relocate its group headquarters to Munich, the opening of the new GE Healthcare Commercial Center in Munich or the move to Bavaria of Sandoz's HQ testify to our team's competence and commitment.

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Edition 2010

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Invest in Bavaria
Dr. Johann Nigl



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Invest in Bavaria



INVEST IN BAVARIA

The Agency that pulls the Strings

Invest in Bavaria is the Business Promotion Agency of the Bavarian Ministry of Economic Affairs and Bayern International. Our international team offers you confidential assistance with setting up a new business or expanding your present facilities in Bavaria.

We will provide you with information, help you find a suitable site and arrange contacts with government agencies as well as local partners and networks. Our service is of course free of charge.

10 Reasons for Bavaria

01. An unmatched location in Central Europe

Bavaria's ideal geographical location and its role as a key hub of international trade affords quick and easy access to all European markets. Located in the very heart of the European Economic Area (EEA) with nearly half a billion consumers, companies based in Bavaria are ideally placed to access new EEA markets.

02. Gateway to Central and Eastern Europe

For centuries Bavaria has had close political and economic relations with the countries of Central and Eastern Europe. Particularly since the enlargement of the EU to the East, Bavaria has established itself as the node between East and West.

03. Most modern energy, transportation and telecommunications infrastructure

Bavaria's advanced infrastructure offers investors maximum mobility and flexibility. Be it rail, road, water or air – Bavaria guarantees the speediest possible transport of passengers and goods. Efficient, reliable data and information exchange is ensured by innovative, state-of-the-art information and communications technologies.

04. Highly qualified, motivated employees

Only highly qualified and motivated staff with visions and commitment enable companies to produce top quality productions and services of worldwide repute. Bavaria's excellent universities and its unique system of dual vocational training combining theory with on-the-job training for non-academic professions ensure maximum workforce competence.

05. World-renowned universities and research institutions

11 universities, 17 universities of applied sciences, 12 Max Planck Institutes and 7 institutes of the Fraunhofer Society make Bavaria a world leader in research and development. It also hosts 3 of the 15 German Helmholtz research centers. Bavaria therefore offers the ideal set-up for the development of new technologies, innovative products and services, a reason for Bavaria's top ranking in German patent registrations.

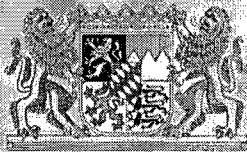
06. High-tech clusters with a bright future

Bavaria enjoys a leading position – nationally and internationally – in key technology sectors such as information and communications technology, biotechnology, energy and medical technology as well as satellite navigation. The state government's Cluster Initiative "Alliance Bavaria Innovative" promotes intensive networking of industry and academia and gives high-tech companies the opportunity to share know-how and develop innovative solutions.



70.550 km² of Opportunities

Investment Location Bavaria



Publisher

**Bavarian Ministry
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Invest in Bavaria

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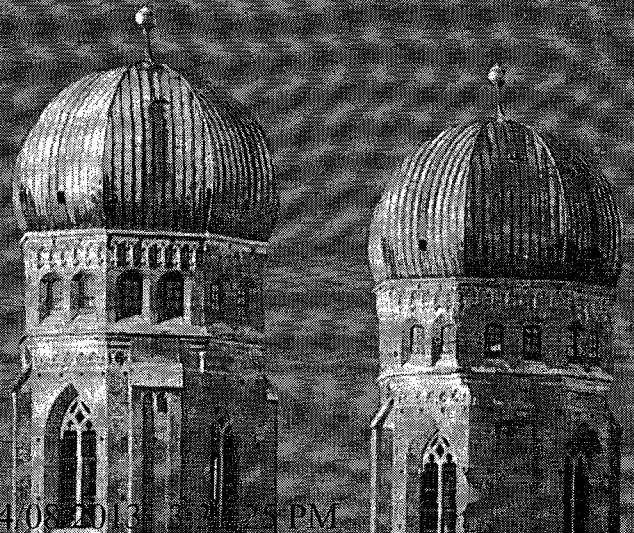


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Healthcare in Bavaria

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Bavarian Ministry of Economic Affairs





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EUROPE'S REGULATORY PROCESS FOR MEDICAL DEVICES

Munich | 2011

What medical devices companies should know before they enter the German medical device market

German healthcare market is prospering. Currently 180 billion € are spent within the public health sector, approximately 100 billion € within the private healthcare sector

Germany operates a dual health system with statutory health insurance (SHI) and private health insurance. All German residents are obliged to take either statutory health insurance or private health insurance.

Almost 90 percent of the population is insured by the SHI system

About 10 percent of the population is opting for private health insurance

The SHI provides universal health benefits for all according to the health care provisions approved by the Federal Joint Committee (the paramount decision-making body within the self-governing German health care system).

Two types of reimbursement of medical devices by the SHI system:

1. **In-patient care:** The reimbursement of medical devices dispensed in the form of "in-patient" care (in hospitals or other health institutions);

Out-patient care: The dispensing of medical devices prescribed by physicians through pharmacies and retail outlets to patients who are not receiving hospital care ("out-patient" care)

Medical Technology in Bavaria

Bavaria is one of the most successful states in attracting and developing medical device companies:

139 medical device manufacturers are based in Bavaria (No. 3 in Germany)

The medical device manufacturer's total revenue is the highest in Germany (5.850 million €)

20,000 highly qualified employees in the medical technology industry

More than 60 % of the medical electrical equipment of Germany's entire production in medical technology comes from Bavaria

Medical technology – cluster regions in Bavaria:

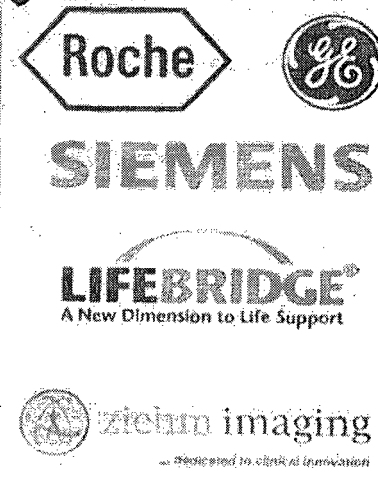
Munich Nuremberg Regensburg Würzburg

With the "Forum MedTech Pharma" Bavaria offers all players in the health care sector:

- a universal information platform within an interdisciplinary network
- comprehensive cooperation arrangements within technological and industrial sectors
- a current overview and transparency for R&D and services in Bavaria.
- The forum's information network of over 620 members facilitates the use of synergies beyond Bavaria's borders. Innovative ideas are analyzed by experts (developers, manufacturers, users, physicians and sponsors), brought together and immediately applied to new projects.

BAVARIA KEY FIGURES

> Area	70,551 km ² (No 1 in Germany)
> Population	12.5 Mio. Inhabitants (No 9 in EU)
> GDP (2010)	442.4 billion € (No 8 in EU)
> Growth oriented	33.5 % (GDP 1995-2010)

Bavaria Top Healthcare Location

in Bavaria



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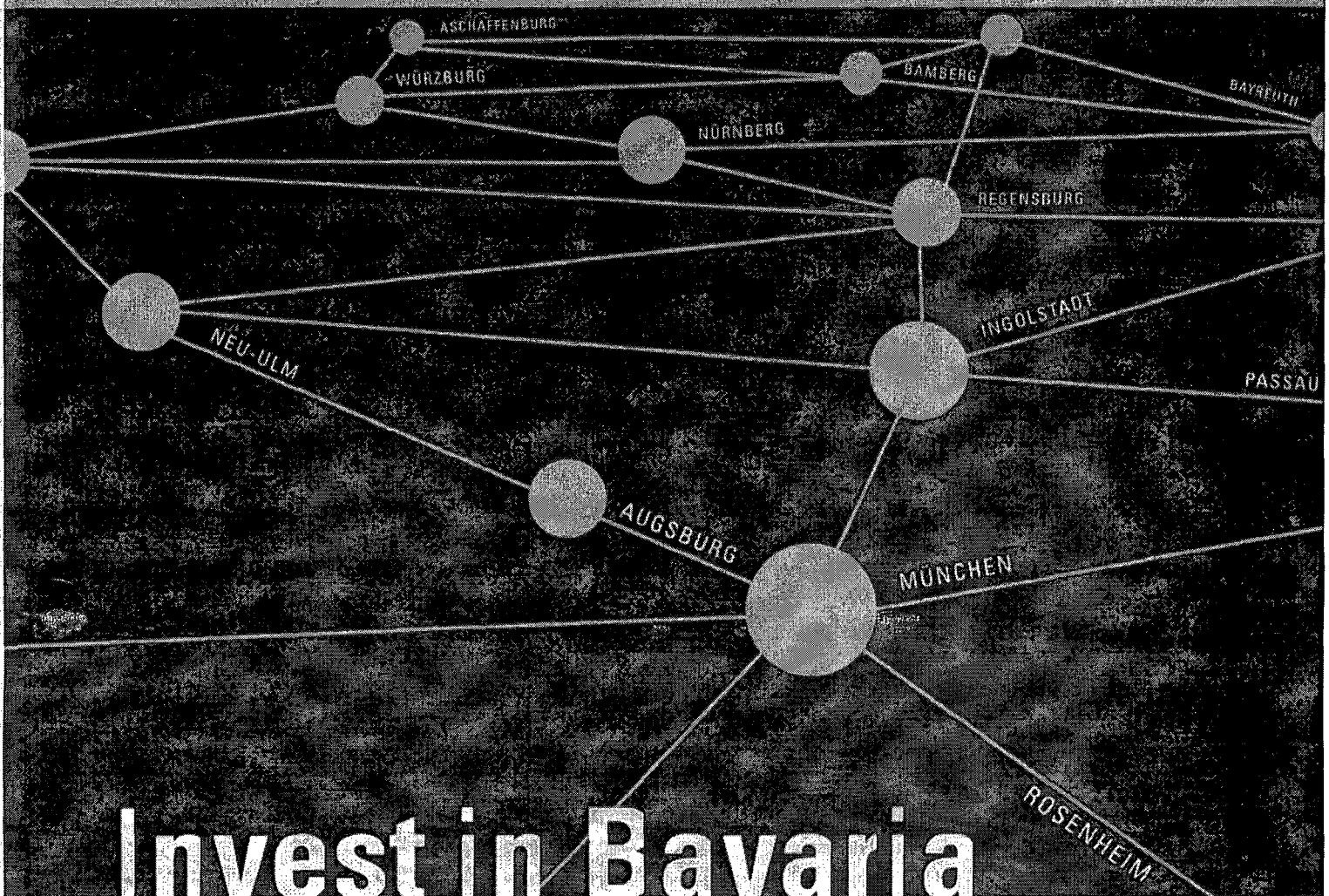


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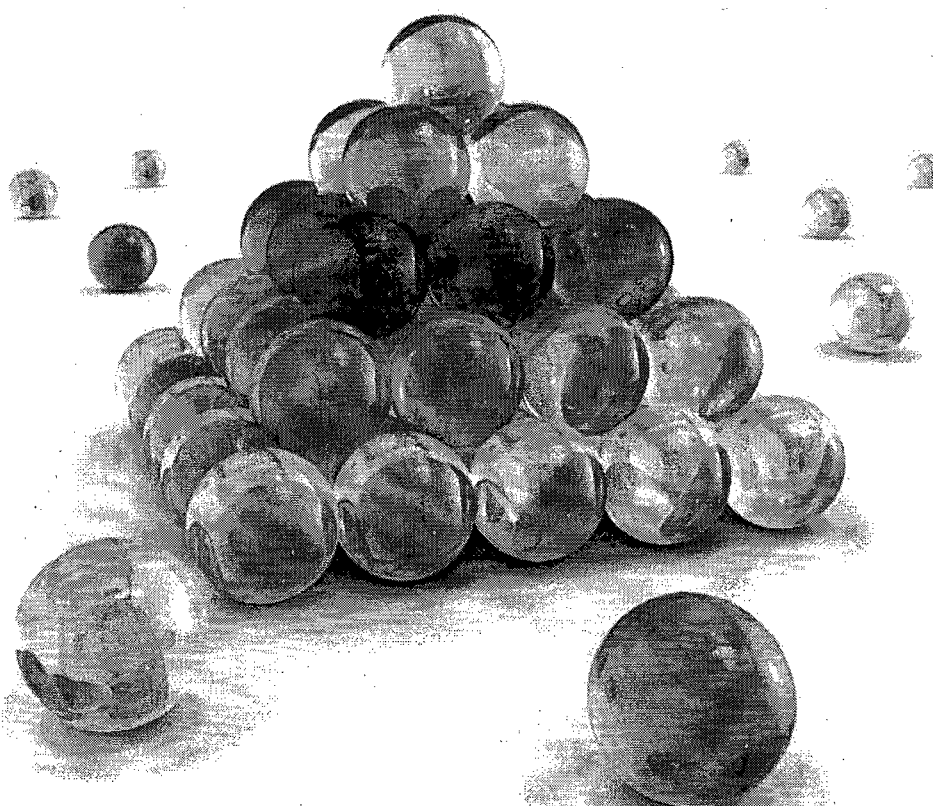
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Firmenprofile 2013



Optische Technologien in Bayern

Photonics Cluster Bavaria



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Strong Bavaria – Strong Locations

Invest in Bavaria

The Business Promotion Agency of the State of Bavaria

Bavaria: The bright spot in Europe

Over 400 companies based in Bavaria cover all facets of optical technologies. 20 research institutes – amongst them world-class institutions like the Max Planck Institute of Quantum Optics and the Fraunhofer Institute for Integrated Circuits – focus specifically on the field of optical technologies.

Interested? Get in touch with us! We offer detailed information and individual and free of cost support in setting up your business in Bavaria.

To find your bright spot in Europe go to:
www.invest-in-bavaria.com

Invest

in Bavaria



**Bavarian U.S. Offices
for Economic Development, LLC / West Coast Division**
388 Market Street, Suite 1050
San Francisco, CA 94111
Tel: (415) 362-1001

www.bavaria-westcoast.com

Letters + E-mails sent out				
Event	Letters		Emails	
	Nr.	Date sent	Nr.	Date sent
July				
SpeechTEK Conference & Exhibition			4	7/10
Bavaria Newsletter 7/8 - 2012			422	7/20
August				
Invitation Bavaria Tristate Investors Forum			186	08/24
September				
Invitation Bavaria Tristate Investors Forum	75	09/04	240	09/04
Invitation Bavaria Tristate Investors Forum			543	09/06
Reception Dinner with Martin Zeil	250	09/20		
Invitation Bavaria Tristate Investors Forum			500	09/24
CSCMP Annual Global Conference			22	9/27
October				
Reception Dinner with Martin Zeil			184	10/05
Bavaria Newsletter 10/12			411	10/15
Reminder Bavaria Tristate Investors Forum			99	10/19
FollowUp Bavaria Tristate Investors Forum			174	10/25
November				
MEDICA - Invitation to Bavarian Breakfast			503	11/07
CCW 2012			35	11/08
December				
Innovationworks.org			5	12/12
Bavaria Newsletter 12 - 2012			396	12/20

ADVANTAGES | INDUSTRY CLUSTERS | RESOURCES | REGIONS | NEWS & EVENTS | ABOUT | SERVICES

12/20 to 576 contact

Dear Apt. 12,

We invite you to read Invest in Bavaria's newsletter "Business Bavaria", issue 12|2012, highlighting investment, business and technology news in the German State of Bavaria.



to receive and share further news and information about opportunities in Bavaria, the Bavarian U.S. Offices for Economic Development, LLC and its current activities.

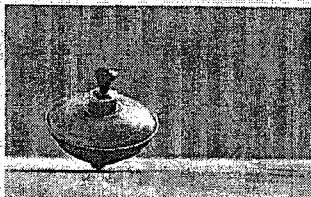
Very truly yours,

Wolfgang Huebschle
Executive Director

Jan Danisman
Director

BUSINESS BAVARIA

ISSUE 10 | 2012



THE DIGITAL CHILDREN'S ROOM

Christmas is gift season in Bavaria and retailers expect record revenues. The toy industry in particular is to profit this year. Germans are buying more toys than ever before. By the end of the year, revenues will have soared to a record

high of € 2.7 billion, according to the German Association of Toy and Game Retailers. Many Bavarian companies are profiting from this 3% increase. The Federal State in the South is traditionally considered the heart of Germany's toy industry. [Read more...](#)

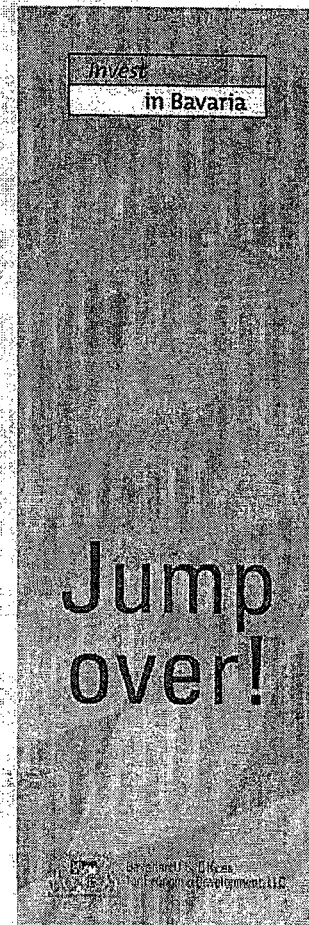


AT THE HEART OF THE MARKETS - COMPANIES SETTLING IN MIDDLE FRANCONIA

Outstanding infrastructure, highly-qualified professionals plus the support of Invest in Bavaria and local authorities have convinced a growing number of companies to invest in Bavaria. Among them is the Belgian Joris Ide Group, who laid the foundations for their new German headquarters in Ansbach. [Read more...](#)



5 MINUTES WITH ... VERENA RÖTHLINGSHÖFER, MANAGING DIRECTOR OF MYOMA BASED IN FÜRTH
For a year now, a group of people have been knitting away on behalf of 'MyOma'. The team, currently 25 grandmothers and one grandfather, hand-make hats, scarves, gloves and other fashionable and warm woollen creations that are sold via the internet. [Read more...](#)



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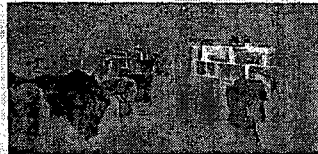
other fashionable and warm woolen creations that are sold via the internet.
[Read more...](#)



**IN FOCUS: BAVARIA'S TOY INDUSTRY -
PERSUASIVE QUALITY AND A GLUT OF
GREAT IDEAS**

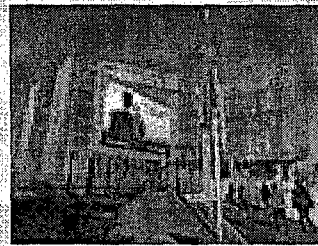
Bavaria is known for Lederhosen and laptops, beer gardens and mountains, lakes and castles. But also when it comes to toys, Bavaria is famous world-wide for its successful toy manufacturers who win over the hearts of children and persuade parents with quality and innovations.

[Read more...](#)



**BAVARIA IN YOUR BRIEFCASE: WINTER
HOLIDAYS IN BAVARIA: ESKIMO
ADVENTURE IN THE MOUNTAINS**
Igloo Hotels - The new Alpine Trend
At first glance, everything looks
completely normal. The rooms have

tables, chairs and beds. Hotel guests meet at the bar, in the restaurant or the jacuzzi. However, the difference is that all the walls are white and literally ice-cold. [Read more...](#)



FAIRS AND EVENTS...

...in Munich
...in Nuremberg
...by and with Invest in Bavaria

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12/12 to 5 people

Denise Schweigerer

From: Denise Schweigerer
Sent: Wednesday, December 12, 2012 2:42 PM
To: r.massaro@wombatsecurity.com
Subject: Expansion assistance to Bavaria, Germany's Silicon Valley

Bavaria – A European Silicon Valley

Dear Ralph:

It was nice talking to you and hearing that *Wombat Securities* is considering investment into Europe in the near future.

We would therefore like to introduce you to the state of Bavaria, with capital city Munich, the center of German technological innovation. A broad base of global companies offers extraordinary opportunity for companies like *Wombat Securities*. Bavaria has:

- 20% of Germany's software companies
- 25,000 information & communication companies
- IT incubators to foster new companies
- Incentives to promote technology innovation
- A highly qualified workforce
 - 380,000 employees working in ITC
 - 4000 new computer scientists per year from Bavaria's renown universities/colleges

Munich and other Bavarian cities are home to global companies from around the world: Siemens, BMW, Linde, General Electric, Pfizer, Iron Mountain, Google, Allianz, Wacker, Adidas, EADS, Olympus, Tata.

We welcome you to be a part of the success in Bavaria!

As the representative office of the German State of Bavaria's Ministry for Economic Affairs, we provide **free of charge and confidential** assistance to American companies considering expanding to Europe. Our services are designed to quickly connect you to the people and information you need in order to establish and develop your presence in Bavaria/Germany/Europe. Contact us for:

- Site selection assistance and on location visits
- Information about financing, incentives, staffing, costs, taxes, regulations
- Details on how to set up a business in Bavaria, Germany
- Provide contact to industry associations, business partners and networks
- Provide assistance with sources of staffing

We would be pleased to **assist you in achieving your business expansion objectives in Bavaria, Germany** and invite you to view www.bavaria.org for additional information. We will contact you in the new year to follow up and answer any questions you would like to ask. Thank you for your consideration and we look forward to talking with you.

With best regards,



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jdanism@bavaria.org
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Wolfgang Huebschle
Executive Director



Jan Danisman
Director

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Denise Schweigerer

From: Denise Schweigerer
Sent: Thursday, November 08, 2012 12:37 PM
To: 'wsteele@kencast.com'
Subject: Meeting at CCW 2012 in NYC
Categories: [CRM] Regarding: William Steele

Hello Mr. Steele,

We noticed *KenCast Inc.* is exhibiting at the Content and Communications World Conference in New York next week. We will be attending the show and would like to introduce you to the State of Bavaria, **Germany's #1 media and IT location and one of the top media locations in Europe.** We offer cost free services to companies looking to establish a business location in Germany.

Bavaria, with major cities Munich and Nuremberg, provides strong market potential for U.S. Media and ITC companies. It is home to over 25% of Germany's top 100 media companies, over 30% of German-licensed TV channels and 23 % of Germany's film production companies.

Below are some examples of how we may help you:

- Providing valuable information to support your analysis and planning
- Assisting with sources for employee staffing
- Identifying the most suitable locations based on your goals and setting up site visits
- Exploring potential opportunities for financing and incentives according to funding criteria and qualifications
- Facilitating initial contacts to relevant public administration departments, business associations and networks

We would be pleased to assist you in achieving your business expansion objectives in Bavaria, Germany and invite you to a personal discussion either by phone or at the Content and Communications World next week.

Thank you for your consideration and we look forward to seeing you!

With best regards,



Jan Danisman
Director



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560 Lexington Avenue, 17th Floor
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jdansman@bavaria.org

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503 contacts

sent on 11/7/2012

Invest in Bavaria

From: Invest in Bavaria [invest@bavaria.org]
Sent: Wednesday, November 07, 2012 12:20 PM
To: Denise Schweigerer
Subject: TEST

Dear Denise,

Are you attending the MEDICA 2012 in Dusseldorf from Nov. 14th - 17th?

We would like to invite you to join us at our traditional Bavarian breakfast - weisswurst, wheat beer and pretzels at the Bavaria booth (E83 in Hall 03) on November 15th from 11am-1pm.

Germany's **Medtech sector is number two globally**, following that of the USA. The German State of Bavaria is a major contributor with key operations of world **medtech leaders such as Siemens Healthcare, BeckmanCoulter, Fresenius Medical, Viasys, and General Electric** whose European Research Center is located outside Munich.

Furthermore, Bavaria's **Biotech cluster is number one in Germany** with the country's strongest medical drug pipeline, 25% of the country's jobs in this sector and **8,000 scientists** working at its distinguished universities and institutes. The biotech cluster is comprised of **14 of the 50 world pharmaceutical leaders** such as Amgen, Biogen-Idec, Novartis, Pfizer and many more.

We would be pleased to assist you in achieving your business expansion objectives in Bavaria, Germany and invite you to a personal discussion either by phone or with our Medtech experts at the MEDICA.

Thank you for your consideration and we look forward to seeing you!

With best regards,



Jan Danisman
Director



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10/25 to 174 contacts

Denise Schweigerer

From: Denise Schweigerer
Sent: Thursday, October 25, 2012 3:52 PM
To: 'ragupatg@mskcc.org'
Subject: Thank you for attending our Bavaria Tristate Forum!
Categories: [CRM] Regarding: Govind Ragupathi

Dear Govind,

On behalf of the Bavarian Vice Governor and Economic Minister, **Martin Zeil**, we would like to thank you for joining us and helping to make Monday's **Bavaria Tri-State Partnering and Investors Forum and Reception** in cooperation with Livingston Securities a huge success.



All of us at Invest in Bavaria and Livingston Securities hope that you enjoyed the Keynotes, Roundtable Discussions, Business Expansion Sessions, Company Pitches and of course the Networking!

Post-Event Information:

- Like our Invest in Bavaria [Facebook page](#) to see event photos and watch a video recap of the Forum.
- Get on our [mailing list](#) to stay up to date and get our quarterly newsletter.
- Bookmark www.bavaria.org for information about next year's 2nd annual Partnering and Investors Forum.

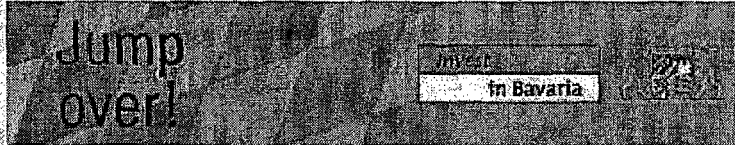
In case you are a new friend of Bavaria, and are not familiar with our office, we provide complimentary assistance to companies considering business expansion to Europe, specifically Germany.

If you would like to learn more about Europe's premier high-tech business location, Bavaria, please reach out to us personally. We would be pleased to meet with you.
Best regards,

Wolfgang Huebschle
Executive Director

Jan Danisman
Director

Bavarian U.S. Offices for Economic Development, LLC



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Denise Schweigerer

From: Denise Schweigerer
Sent: Friday, October 19, 2012 4:54 PM
To: 'khuang10@gmail.com'
Subject: Reminder: Bavaria Tristate Investors Forum on Monday, Oct 22nd
Categories: [CRM] Regarding: Kuan-Tsae Huang

Dear Kuan-Tsae,

We look forward to seeing you at the
Bavaria Tri-State Partnering and Investors Forum

On Monday, October 22, 2012

We have an exciting line-up of speakers and attendees!
Look up last minute updates here: <http://www.tristateinvestorsforum.com/Program.html>

Program:

1:00 pm Registration and Networking
1:30 pm Keynote Session: Seth Pinsky, NYC Economic Development Corporation
2:00 pm Roundtables, Panels, Pitches and Partnering Meetings:
Healthcare, Life Science, Electronics/MEMS, Enegy/Power
6:00 pm Closing Remarks:
Martin Zeil, Bavarian Vice Governor and Minister for Economic Affairs

followed by Networking Reception

See you at New York's premier Life Science Park:

Alexandria Center for Life Science
450 East 29th Street, 2nd Floor
New York, NY 10016

Best regards,

Wolfgang Huebschle
Executive Director

Jan Danisman
Director

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to receive and share further news and information about opportunities in Bavaria, the Bavarian U.S. Offices for Economic Development, LLC and its current activities.

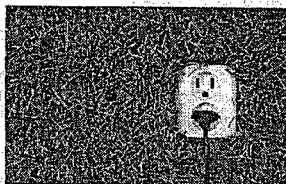
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Wolfgang Huebschle
Executive Director

Jan Danisman
Director

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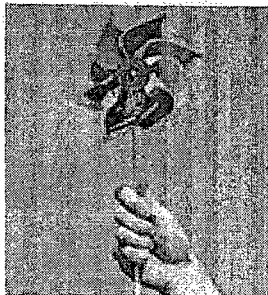
ISSUE 10 | 2012



GREEN BAVARIA NEW FUNDING PROGRAM IN THE ENERGY SECTOR

The newly created BayINVENT energy research program means Bavarian companies can now request funding for innovative projects in the energy sector. The state government also provides

substantial support to companies doing research in this area. [Read more...](#)



IMPROVED GENERATORS: BAVARIA INVESTS IN NEW ENERGY TECHNOLOGY
Bavaria's role within renewable energies continues to expand. The government is promoting the "DEGREEN" project of the Fraunhofer Institute for Silicate Research (ISC), based in Würzburg, to the tune of € 8 million. [Read more...](#)



5 MINUTES WITH ... HARALD RUESS, MANAGING DIRECTOR OF FORTISS, THE INNOVATIVE CENTRE FOR SOFTWARE-INTENSIVE SYSTEMS AT THE TU MUNICH
fortiss, the innovative centre for software-intensive systems at the Technical University of Munich was founded in 2008. The institute will present current projects under the motto "Schaufenster Forschung" on 16 October. [Read more...](#)



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The institute will present current projects under the motto "Schaufenster Forschung" on 16 October. [Read more...](#)



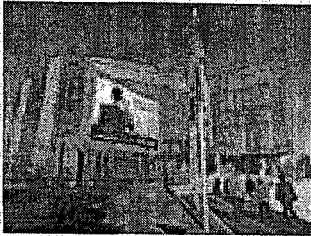
IN FOCUS: HAUS DER FORSCHUNG THE BEST WAY TO ACCESS PUBLIC FUNDING

The European Union, Federal and Local Government provide billions of euros worth of support for research companies and universities. But at European level especially, the application procedure is rather challenging. In 2010, the state government has thus set up the 'Haus der Forschung' (House of Research) to help Bavarian companies access the funds available in Brussels and Berlin. Since then, large amounts of funding have flowed from Brussels to Bavaria. [Read more...](#)



BAVARIA IN YOUR BRIEFCASE: THE MOUNTAINS ARE CALLING - HIKING SEASON IN BAVARIA COMMENCES

World-wide, Bavaria is known as hikers paradise with a unique appeal. The low mountain ranges in Upper, Middle and Lower Franconia; the huge Bavarian Forest covering the Upper Palatinate and Lower Bavaria; the charming Allgäu in Swabia or the Alps and the Zugspitze in Upper Bavaria, all make for incredibly versatile hiking. [Read more...](#)



FAIRS AND EVENTS...

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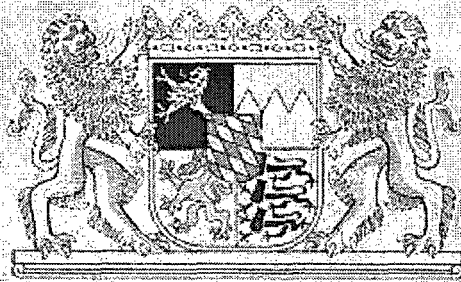
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10/05 to 189 contacts

Julia Heim

From: Jasmin Wanner
Sent: Friday, October 05, 2012 4:19 PM
To: NHusmann@aol.com
Subject: Invitation to German State of Bavaria Dinner Reception

Dear Ms. Husmann,



The German State of Bavaria's Vice Governor and
Minister for Economic Affairs, Infrastructure, Transportation and Technology

Mr. Martin Zeil

cordially invites you to a dinner reception
on the occasion of the

Bavaria Tri-State Partnering and Investors Forum

Monday, October 22, 2012 at 7:00 PM

Keynote address from Mr. Martin Zeil

Riverpark - A Tom Colicchio Restaurant
Alexandria Center for Life Sciences
450 East 29th Street
New York, NY 10016

By invitation only
Bavarian U.S. Offices: 212.317.0588
Please RSVP via email by October 10, 2012
newyork@bavaria.org

Important notice:

We're trying to move the Debate to Alexandria Center - but in case it doesn't happen, we will still have a TV screen on site.

In addition to the dinner reception, we would be pleased to invite you same day, same venue:

Bavaria Tri-State Partnering and Investors Forum

1:00pm – 6:00pm

www.tristateinvestorsforum.com

(registration required)

Networking Reception

6:00pm – 7:00pm

Received by NSD/FARA Registration Unit 04/08/2013 3:31:25 PM

Best regards,

Wolfgang Huebschle
Executive Director

Jan Danisman
Director

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Denise Schweigerer

From: Denise Schweigerer
Sent: Thursday, September 27, 2012 5:12 PM
To: 'dan.purtell@bsigroup.com'
Subject: Meeting at CSCMP 2012

Dear Mr. Purtell,

We saw that you will be attending the CSCMP Annual Conference 2012 in Atlanta next week and would therefore like to introduce you to the **Bavarian U.S. Offices for Economic Development, LLC**. As the representative office of the German State of Bavaria's Department for Economic Affairs, we provide **free of charge and confidential assistance** to American companies considering expanding to Germany.

Please let us know if you are interested in meeting briefly next week in Atlanta. You can contact us via e-mail or phone below.

Thank you for your consideration and we look forward to talking with you.

With best regards,



Wolfgang Huebschle
Executive Director



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09/06 to 543 contacts

Denise Schweigerer

From: Denise Schweigerer
Sent: Thursday, September 06, 2012 1:56 PM
To: 'stephan.bub@hpfb.com'
Subject: INVITATION - Investors/Partnering Forum NYC
Categories: [CRM] Regarding:



BAVARIA - Tri-State Partnering and Investors Forum

Building German-U.S. Growth Opportunities

Monday, October 22, 2012

1:00pm - 7:00pm

Alexandria Center for Life Science, New York, NY

INVITATION

Invest in Bavaria and Livingston Securities invite you to join corporate leaders from Germany and the NY-NJ-CT Tri-State area to attend a half day Business Forum focused on partnering and financing.

The Forum will bring together 250 representatives from the German and American IT, Energy and Life Science sectors, investors and key government players. The Partnering and Investors Forum is offered at no charge for qualified companies.

DONT MISS THIS OPPORTUNITY TO:

- Present your company to an audience of investors with industry, product and geography specific expertise, including alternatives to Wall Street.
- Connect with industry leaders from Germany and the NY-NJ-CT Tri-State area to discover new business opportunities.
- Get expert insight into trends in IT, Energy and Life Sciences from top investors and leading companies.
- Take part in discussions on critical location factors such as workforce, financing and commercialization of university startups with industry, university and government experts.

TO ATTEND REGISTER ONLINE
www.tristateinvestorsforum.com



WHO SHOULD ATTEND

Decision makers of U.S. and German companies seeking innovative ways to finance their business growth and those considering expansion both in the U.S. and Germany.

Companies looking to expand their German and NY-NJ-CT Tri-State business networks.

JOIN US

Monday, October 22, 2012
1:00pm - 7:00pm
Alexandria Center
450 East 29th Street, FL 2
New York, NY 10016

MORE INFORMATION

Please contact:
Shirar O'Connor at 646-496-7668
or Bavaria@thepontgroup.com

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09/04 to 240 contacts

Denise Schweigerer

From: Denise Schweigerer
Sent: Tuesday, September 04, 2012 12:41 PM
To: info@aaa-media.de
Subject: EINLADUNG - Networking und Investoren Forum
Attachments: /Documents and Settings/admin/Local Settings/Temp/tmp75_files/image002.jpg; /Documents and Settings/admin/Local Settings/Temp/tmp75_files/image004.gif

Internationales Networking und Investoren Forum

zwischen dem Freistaat Bayern und der NY-NJ-CT Tri-State Region

EINLADUNG

Montag, 22. Oktober 2012

Investoren Forum: 13:00 -19:00 Uhr

VIP Abendessen: 19:00 -21:00 Uhr

Alexandria Center for Life Science, New York, NY

Erschließen Sie deutsch-amerikanische Wachstumsmöglichkeiten!

Wir, die Bavarian U.S. Offices for Economic Development in New York, laden Sie herzlich zu unserem halbtägigen Networking- und Investorenforum ein. Schließen Sie sich Geschäftsführern, Investoren und hochrangigen Politikern aus der New York- New Jersey- Connecticut Tri-State Region und Deutschland an und knüpfen Sie wertvolle internationale Geschäftskontakte. Teilnehmer des Forums sind 250 ausgewählte Persönlichkeiten aus den Branchen IT, Energie, Biotechnologie und Medizintechnik, verschiedene Investoren, sowie politische Entscheidungsträger aus den USA und Deutschland.

Im direkten Anschluss an das Investorenforum laden wir Sie herzlich als unsere Ehrengäste zum VIP Abendessen mit dem bayerischen Staatsminister Martin Zeil in das benachbarte „Riverpark Restaurant“ ein. Unser Event inklusive Abendessen ist für Firmen der genannten Branchen kostenfrei.

NUTZEN SIE DIE EINMALIGE GELEGENHEIT:

- Stellen Sie Ihre Firma amerikanischen Investoren vor.
- Nehmen Sie Kontakt mit Branchenführern aus der NY-NJ-CT Tri-State Region auf und erschließen Sie neue Geschäftsmöglichkeiten.
- Profitieren Sie von verschiedenen Expertenmeinungen zu Trends in IT, Energiewirtschaft und Biotechnologie.
- Partizipieren Sie an Diskussionsrunden mit Industrie-, Universitäts- und Regierungsexperten über ausschlaggebende Standortfaktoren, wie Arbeitskräfte und Finanzierung von Start-ups aus Universitäten.

Besuchen Sie uns online:

www.tristateinvestorsforum.com
PROGRAMM / REGISTRIERUNG / EVENT INFO



WER SOLLTE TEILNEHMEN?

- Entscheidungsträger deutscher und amerikanischer Firmen, die innovative Wege suchen ihr Geschäftswachstum zu finanzieren oder zukünftig in den USA oder in Deutschland eine Geschäftserweiterung anstreben.
- Vertreter aus Wirtschaft und Politik, die ihr Businessnetzwerk erweitern möchten und an Partnern aus der NY-NJ-CT Gegend interessiert sind.
- Investoren auf der Suche nach innovativen und erfolgsversprechenden Projekten

MELDEN SIE SICH AN – WIR FREUEN UNS AUF SIE!

Montag, 22. Oktober 2012
Alexandria Center
450 East 29th Street, 2. Stock
New York, NY 10016

FÜR MEHR INFORMATIONEN:
Bavarian U.S. Offices for Economic
Development, New York Büro
Tel.: (USA) 001 212-317-0588 oder
Email: invest@bavaria.org

e-mail 09/24 to 500 contacts

Denise Schweigerer e-mail 08/24 to 186 contacts

From: Denise Schweigerer
Sent: Monday, September 24, 2012 4:53 PM
To: Carmela Mammias
Subject: INVITATION Bavaria Tristate Investors Forum
Attachments: /Documents and Settings/admin/Local Settings/Temp/tmp7744_files/image002.jpg;
/Documents and Settings/admin/Local Settings/Temp/tmp7744_files/image004.jpg;
/Documents and Settings/admin/Local Settings/Temp/tmp7744_files/image006.jpg;
/Documents and Settings/admin/Local Settings/Temp/tmp7744_files/image008.jpg;
/Documents and Settings/admin/Local Settings/Temp/tmp7744_files/image010.jpg;
/Documents and Settings/admin/Local Settings/Temp/tmp7744_files/image012.gif;
/Documents and Settings/admin/Local Settings/Temp/tmp7744_files/image014.jpg;
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/Documents and Settings/admin/Local Settings/Temp/tmp7744_files/image018.jpg

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INVITATION

Monday, October 22, 2012
1:00pm - 7:00pm
Alexandria Center for Life Science, New York, NY

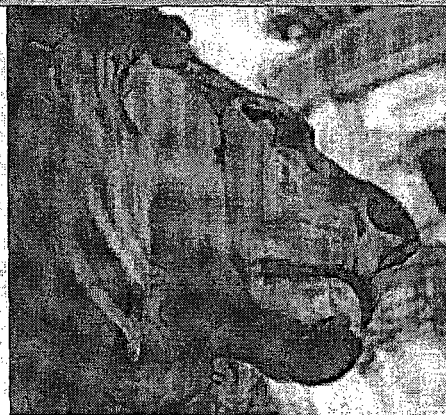
Dear Ms. Mammias,

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New York, NY 10016

MORE INFORMATION

Please contact:

Bavarian U.S. Offices

With best regards,



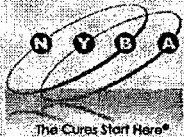
Wolfgang Huebschle
Executive Director



Jan Danisman
Director

TO ATTEND REGISTER ONLINE
www.tristateinvestorsforum.com

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Chambers of Commerce
Deutsch-Amerikanische
Handelskammern

for Economic Development, LLC
560 Lexington Avenue
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New York, NY 10022
(212) 317-0588

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www.bavaria.org

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Dear Apt. 12,

We invite you to read Invest in Bavaria's newsletter "Business Bavaria", issue 07/08 | 2012, highlighting investment, business and technology news in the German State of Bavaria.



to receive and share further news and information about opportunities in Bavaria, the Bavarian U.S. Offices for Economic Development, LLC and its current activities.

Very truly yours,

Wolfgang Huebschle
Executive Director

Jan Danisman
Director

BUSINESS BAVARIA

ISSUE 07/08 | 2012



CONGRESS ON THE CLUSTER INITIATIVE - SUCCESS PROJECT WITH A FUTURE

It has already been confirmed that the Bavarian cluster initiative vitalizes the Bavarian economy. In the context of a cluster congress, Germany's Federal State with the strongest economy will now define new goals and continue the success story. [Read more...](#)



NEW FRAUNHOFER CENTER BOOSTS BAVARIA'S ENERGY RESEARCH

Bavaria invests 20 million Euros in the integration of the ATZ development center with the Fraunhofer Society to advance research focusing on the turn in energy policy. Under the name of UMSICHT-ATZ, the facility, founded in the Upper-Palatinate town of Sulzbach Rosenberg in 1990, becomes part of the Fraunhofer Institute UMSICHT in Oberhausen. [Read more...](#)

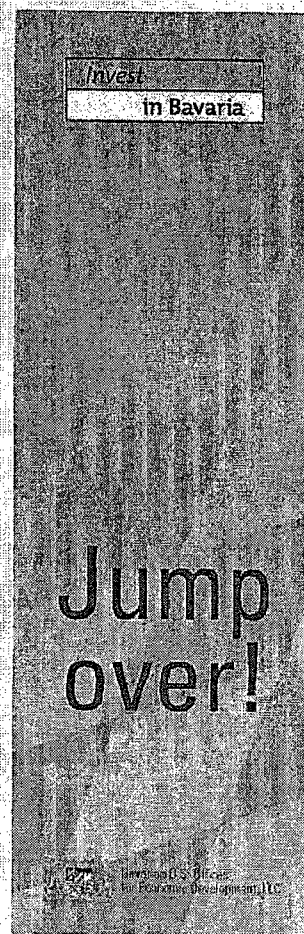


5 MINUTES WITH ...

DR. MANFRED STEFENER, FOUNDER OF THE SMART FUEL CELL AG (SFC) IN BRUNNTHAL AND OF ELCOMAX GMBH IN MUNICH.

Every year, the European Patent Office, headquartered in Munich, distinguishes the world's best inventors. When this year's winners were announced in June, a versatile entrepreneur from Bavaria was among the laureates: Dr. Manfred Stefener received the award for the first portable fuel cell in the category 'Small and

Medium-sized Companies'. [Read more...](#)



Bavarian U.S. Offices for Economic Development, LLC

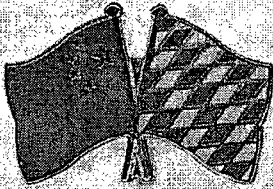
560 Lexington Avenue
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(212) 317-0588

newyork@bavaria.org
www.bavaria.org



<http://www.bavaria.org>

Medium-sized Companies' [Read more...](#)

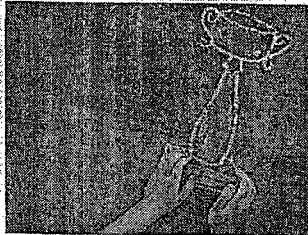


NUMBER OF THE MONTH:

€ 7.1 BILLION

This is the trade volume between Bavaria and China in the first quarter of 2012. For the first time, the Middle Kingdom has now become the most important trade partner of the Free State. The extent of trade between China and Bavaria today even exceeds the trade volume between the Free State and

Austria, its direct neighbor. [Read more...](#)



IN FOCUS: LEADING EDGE CLUSTERS

- THE APPROPRIATE NETWORK FOR THE RIGHT LOCATION

The three leading edge clusters of the Bavaria have led the way. Scientific innovation and economic know-how result in economic success, many new jobs and fresh perspectives. The success of the M-A-I Carbon, m4 and Medical Valley EMN clusters demonstrates how important

networking really is in practice, and which role the site conditions offered by the Free State play. [Read more...](#)



BAVARIA IN YOUR BRIEFCASE: BAVARIA CELEBRATES 200 YEARS OF BEER GARDENS

Imposing chestnut trees rise up into the blue sky providing shadow for beer benches and long tables. Birds are singing,

people laughing, and the clanking of beer jugs overflowing with chilled beer fills the air. A summer scenery to be witnessed in thousands of Bavaria's beer gardens for over 200 years now, this is how long beer gardens - both highly popular and well-known all over the world - have been around. [Read more...](#)



FAIRS AND EVENTS...

...in Munich
...in Nuremberg
...by and with Invest in Bavaria

[Read more...](#)

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Denise Schweigerer

From: Denise Schweigerer [newyork@bavaria.org]
Sent: Tuesday, July 10, 2012 12:02 PM
To: Raj Tumulari
Subject: SpeechTek2012 - German Expansion Assistance

Meeting at the SpeechTek 2012

Dear Raj:

Do you have a few minutes to connect briefly by phone in the next several days?

We would be pleased to introduce you to Europe's premier high tech business location, the German State of Bavaria, with capital city Munich. As Bavaria's office for economic development in New York, we offer cost free and confidential support to companies considering expanding to Germany.

I would appreciate the opportunity to learn more about your business, your current operations and any future plans for expansion, particularly that might relate to projects in western/central Europe.

As we will be attending, it would be our pleasure to provide you with more information about Bavaria's strategic advantages **at the SpeechTek 2012 from August 13-15th or in a call at a time convenient to you.** To give you an idea of our services, we can help you with:

- Site selection assistance and on location visits
- Information about financing, incentives, staffing, costs, taxes, regulations
- Details on how to set up a business in Bavaria, Germany
- Provide contact to industry associations, business partners and networks
- Provide assistance with sources of staffing
- Facilitate administrative formalities

We invite you to **contact us for more information or to set up a time to talk:** jdansiman@bavaria.org or (212) 317-0588.

Thank you for considering Bavaria and we look forward to talking with you.

With best regards,



Jan Dansiman
Director



**Bavarian U.S. Offices for
Economic Development, LLC**

560 Lexington Avenue
17th Floor
New York, NY 10022
(212) 317-0588

jdansiman@bavaria.org
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